POSITION:  Administrative Professional - 12 months, continuing.

DESCRIPTION:  This is a twelve-month, administrative/professional position.  The position is 100% Extension and is funded by Purdue University, the University of Illinois, and the Illinois-Indiana Sea Grant College Program.  The incumbent will be located in the Department of Agricultural Economics and will work closely with faculty and staff in multiple departments and schools at Purdue University, the University of Illinois, the Illinois-Indiana Sea Grant College Program and the Aquaculture Industry in Illinois and Indiana.

RESPONSIBILITIES: The successful applicant is responsible for working with industry, aquaculture producers, aquaculture associations, distributors, restaurants, retail outlets, and consumers to develop a viable market structure program for Indiana and Illinois farm-raised aquaculture products. Working with other campus-based specialists, this position is responsible for developing an applied research and technology transfer program emphasizing analysis of market potential, problem-solving assistance, and the packaging and delivery of research-based information to target audiences. An applied research-based program responsive to the needs of the aquaculture industry will consist of: market analysis, market definition, facilitating the development of distribution and market structures, identification of value-added opportunities for aquaculture products and feeds, and development of enterprise budgets. This position may conduct applied research and associated Extension programming to explore market and production opportunities for aquaculture products in Chicago and other large urban settings. The successful candidate will assist communities, commodity groups, and producers in pursuing and realizing economic and market development opportunities that the aquaculture industry may provide. The person in this position will also coordinate the Aquaculture Extension Team at Purdue University and the University of Illinois Extension.

QUALIFICATIONS: The candidate must have an M.S., M.B.A., or Ph.D. in Marketing, Agricultural Economics, Aquaculture, or a related field, and have a minimum of two years Extension or outreach experience. The individual must possess the ability to function in multi-departmental and multi-university teams and to secure funding for Extension education and applied research programs. Strong oral, written, and electronic communication skills are essential. The incumbent should familiarize with the ability or experience to lead and facilitate meetings, forums, and workshops involving diverse audiences including aquaculturists, business and industry representatives, governmental agencies, the media, and the general public. The capacity to understand applied research and communicate it to diverse audiences is also critical. Interest and experience in Extension or comparable outreach is essential.

FACILITIES: The incumbent will work with and have access to the expertise, educational materials, and outreach programs offered by faculty and Extension educators working in the Purdue New Ventures Team and the Agricultural Innovation and Commercialization Center (AICC) at Purdue. Purdue also offers the Purdue Animal Sciences Research and Education Center, a modern research and Extension support facility including a 4,500 ft² research laboratory and 12, quarter-acre, research ponds.

APPLICATION DEADLINE: Applications will be received until December 1, 2004, or until a suitable candidate is found. The screening and interview process will begin shortly thereafter. For further information contact Dr. Sarahelen Thompson, Chair of Search Committee and Department Head, Agricultural Economics, sallyt@purdue.edu. Telephone: (765) 494-4191.

SALARY: Commensurate with qualifications.

APPLICATION: Candidates should submit a letter of application, curriculum vitae including statements of Extension or outreach philosophy, college transcripts, and be prepared to provide three references upon request to:

Dr. Sarahelen Thompson
Agricultural Economics
403 W. State Street, KRAN 651
West Lafayette, IN 47907-2056

Purdue University is an equal opportunity, equal access, affirmative action employer fully committed to achieving a diverse workforce.