Calendar of Events:

- June 14: Regular summer session classes begin
- July 9: Deposit deadline for students registered for Degree/Exam Only
- July 23: Last day to have an MS/PhD thesis/dissertation defense
- July 25-27: AAEA annual meeting in Denver, Colorado
- July 30: Last day to deposit thesis/dissertation for August graduation
- August 19-20: Fall Graduate Student Orientation
- August 23: Fall classes begin

Congratulations and Names in the News

Janet Ayres, Michael Boehlje, Larry DeBoer, Roman Keeney and Kevin McNamara were members of the CAFO team which was recognized on April 30 for the College of Agriculture TEAM award. The team was cited as an outstanding interdisciplinary effort focused on an important issue facing production agriculture.

Thought You Would Like to Know

May 13th Otto Doering testified before the House Committee on Agriculture on issues for the next farm Bill.

Drs. Ken Foster and Holly Wang will travel to China to participate in Purdue Day at Beijing, visit a few Chinese research institutes, recruit students, visit agribusiness, and meet alumni in Beijing, during May 18 to June 3. Institutions they will visit include, China Agriculture University, Renmin University of China, Peking University, University of International Business and Economics, Inner Mongolia Agriculture University, Shanghai Jiaotong University, Southwest University of Finance and Economics, Sichuan Agriculture University, China Academy of Science, China Academy of Agricultural Science, John Deere (China), and US National Science Foundation Beijing Office.

Gerry Harrison presents “Estate Planning for Farmers” on June 3 at the 37th Annual Midwest Estate, Tax & Business Planning Institute. This Institute is sponsored by the Indiana Continuing Education Forum and includes presenters who are top, tax and business planning professionals from the Midwest across the U.S. on key topics for estate and business planners. Gerry will focus on estate tax savings for farmland owners with emphasis on special valuation of land in decedent’s estates, conservation easements & farmland leases. Gerry has over 38 years of
research, teaching and Extension experience in federal taxes and estate and business planning for farmers.

Graduate Student News:

Congratulations to our May 2010 graduates:

Kendra Arrington  MS  Dr. Jennifer Dennis
Christopher Barthols  MS  Dr. Wallace Tyner
Dileep Birur  PhD  Dr. Wallace Tyner and Dr. Thomas Hertel
Anna Flaig  MS  Dr. Maria Marshall
Kate Mane  MS  Dr. Brigitte Waldorf
Tamara Ogle  MS  Dr. Roman Keeney
Amber Remble  MS  Dr. Maria Marshall
Joshua Yoder  MS  Dr. Steven Wu and Dr. Corinne Alexander

News from Center for Food and Agricultural Business

NOV Class Travels to Singapore

The third class of the National Oilwell Varco (NOV)-Purdue Sales Management program traveled to Singapore in May. They met with global account vice presidents who provided everyday applications for the classroom material and gave feedback on their global account projects. One vice president commented that through their global account projects, members of the class are pursuing business and customer solutions in places where NOV has not worked in the past.

While in Singapore, participants learned about sales coaching and strategic approaches, as well as customer strategy planning, creating competitive advantage, and growing financial savvy and understanding.

The nine-month program is designed to transform NOV employees by sharpening their sales management and leadership skills and capabilities. Instructors help participants prepare for the future by challenging and motivating them to reach sales goals that stretch their current level of performance. Core faculty leading the program include Scott Downey, assistant professor of agricultural economics; Sugato Chakravarty, head of the Department of Consumer Sciences and Retailing; Paul Wang of Northwestern University; and Stacey Schetzle from Ball State.

NOV is a worldwide leader in the design, manufacture, and sale of comprehensive systems, components, and services to the upstream oil and gas industry. The center collaborates with the Department of Consumer Sciences and Retailing to develop and deliver the program.

Retail Executive Management Forum Coming Up in June

Thirty-six participants are currently registered for Purdue’s bi-annual Retail Executive Management Forum (REMF), which will take place June 1-2 at Indiana University-Purdue University Indianapolis. The forum is an invitation-only opportunity for some of North America’s leading independent and cooperative ag retailers to discuss critical industry issues.

Purdue Professor Mike Boehlje will explain why sustainability has become such a hot issue in agribusiness. Also, Dave Downey, professor emeritus and executive director of the center, will moderate a discussion on economic and industry trends with three leading economists who will
share their perspective on current and future market environment opportunities and risks. Economists on the panel will include Jason Henderson, vice president and branch executive for the Federal Reserve Bank of Kansas City; Dave Asbridge, president of NPKFAS; and Ed Cooper, senior vice president of food and agribusiness at Wells Fargo Bank. Professor Allan Gray will lead an interactive discussion based on Gottfredson and Schaubert's popular and practical book *The Breakthrough Imperative: How the Best Managers Get Outstanding Results*. The forum will conclude with a session on leadership challenges in the ag retail industry led by Doug Austrom, professor at the Indiana University Kelley School of Business.

**MS-MBA Residency in Argentina**

Members of the 2010 Purdue University-Indiana University MS-MBA in Food and Agribusiness Management program returned from their weeklong international residency in Argentina on Sunday, May 30. The 22 students were accompanied by faculty members Allan Gray and Marshall Martin, as well as program manager Luanna DeMay and graduate student Gloria Burgert, who conducted research for the International Commercial Producer Survey. While in Argentina, the group visited retail food chains and agribusiness facilities in Buenos Aires, Pergamino, and Rosario. They conducted site visits and spent time with managers at Louis Dreyfus, Monsanto, John Deere, Rizobacter, and the Rosario Board of Trade. During their final afternoon of the residency, the MS-MBA students participated in a joint session with Master in Agribusiness students from the University of Austral.

**National Conference to feature Gebisa Ejeta**

The 2010 National Conference for Agribusiness will feature Gebisa Ejeta, 2009 World Food Prize Winner, speaking about innovations needed to feed the world. The conference, which will focus on growth and innovation, will also feature sessions on sustainability and working with the Millenial generation. Sam Rovit, head of global agribusiness practice at Bain & Company and former president and CEO of Swift & Company will also be a featured speaker.

The 2010 National Conference for Agribusiness is designed to give agribusiness professionals an opportunity to explore how they can push boundaries and discover new ways to grow in various management areas. To learn more, visit [www.agecon.purdue.edu/cab/programs/nca](http://www.agecon.purdue.edu/cab/programs/nca).

**Upcoming Programs:**

- **June 3-4, 2010**  
  Sales Management and Leadership (at capacity)
- **June 10-11, 2010**  
  Precision Selling (at capacity)

**News from Indiana Council for Economic Education (ICEE)**

**Resources at Purdue**

**Indiana High Schools Excel in Economic Competitions:** A team of students from St. Joseph High School in South Bend was crowned National Champion in the annual Fed Challenge Competition. (See [www.chicagofed.org/webpages/utilities/newsroom/news_releases/2010/05.19_fed_challenge_release.cfm](http://www.chicagofed.org/webpages/utilities/newsroom/news_releases/2010/05.19_fed_challenge_release.cfm).) The St. Joe teams, coached by long-time ICEE program participant, **Julie Chismar**, won the regional competition and then beat out three other teams that had advanced to the national finals in Washington D.C. Says Julie, "Sitting at the table in the FOMC room, our students discussed the Fed's balance sheet, exit strategy, and the resource slack in the economy with those who make monetary policy. One of the highlights of the morning was **Chairman Ben Bernanke** welcoming the national finalist teams and complimenting them on their research and knowledge of the Federal Reserve. It was an experience of a lifetime!"
Then on May 24, a team of high school economics students from Carmel High School, coached by their teacher Michelle Foutz, another long-time ICEE program participant, finished third in the nation in the Economics Challenge Competition, sponsored by the Council for Economic Education (CEE). (See www.councilforeconed.org/news/story.php?story_id=185.) Carmel handily beat the team from Long Beach California in the Quiz Bowl round to claim third place. The Iolani School in Honolulu was the first place team.

Indiana Students Excel in Stock Market Game (SMG) Competitions: On May 21 in Indianapolis, ICEE honored teams of elementary, middle, and high school students who were the statewide winners in ICEE’s Stock Market Game Competition. (See www.econed-in.org/stockmarket.asp.) Students invest a hypothetical $100,000 over 10 weeks. (See list of winners below.) At the awards ceremony, ICEE also honored three Indiana students who were national winners in the SMG InvestWrite essay competition. In her essay, eighth grader Christine Doelling from St. Elizabeth-St. Joseph School in Fort Wayne, wrote about a letter she would write to her dad giving him advice on how to save for her future. "I described the importance of diversifying the types of investments and saving more money than you're spending." She also shared what she learned from the experience, "Before I participated in the stock market program, I had very little understanding and knowledge about the stock market. This experience helped me know how the stock market works and the economy's effect on the stock market.” Indiana Securities Commissioner, Chris Naylor, attended the ceremony and reminded the students of the importance of saving and investing wisely.

Congratulations to all these excellent teachers and students!

<table>
<thead>
<tr>
<th>Fall 2009 Elementary Division</th>
<th>Spring 2010 Elementary Division</th>
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<tbody>
<tr>
<td>Carroll Elementary School</td>
<td>Yorktown Elementary School</td>
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<tr>
<td>Teacher: Michael Hyman</td>
<td>Teacher: Shanan Riegle</td>
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<td>Portfolio value: $126,491.19</td>
<td>Portfolio value: $122,279.97</td>
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<th>Intermediate School Division</th>
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<td>Centerville-Abington Junior High School</td>
<td>St. Paul Catholic School, Valparaiso</td>
</tr>
<tr>
<td>Teacher: Brent Biggs</td>
<td>Teacher: Ellen Taylor</td>
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<tr>
<td>Portfolio value: $112,387.24</td>
<td>Portfolio value: $120,106.86</td>
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<th>High School Division</th>
<th>High School Division</th>
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<tbody>
<tr>
<td>Goshen High School</td>
<td>Goshen High School</td>
</tr>
<tr>
<td>Teacher: Tina Schmucker</td>
<td>Teacher: Dana Mehl</td>
</tr>
<tr>
<td>Portfolio value: $118,149.50</td>
<td>Portfolio value $135,065.96</td>
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Travel, Speeches, Presented Papers:


Dr. Holly Wang will attend two international conferences in China in June and present the following papers:


Alla Golub presented “Effects of GHG Mitigation Policies on Livestock Sectors” based on joint work with Misak Avetisyan and Thomas Hertel (Purdue), Benjamin Henderson (FAO), and Steve Rose (EPRI) to the Livestock Information, Sector Analysis and Policy Branch, Animal Production and Health Division of Food and Agriculture Organization of United Nations, Rome, Italy, April 2010.

**Publications**


**Internship Opportunities**

http://www.fsdinternational.org/intlopps/programs/internships1

http://www.fcnl.org/young/intern.htm

http://www.uschamber.com/careers/internships/default

http://www.unausa.org/site/pp.asp?c=fvKRI8MPJpF&b=317257


Job Announcements:

Minnesota Population Center: Post Doc


Career and Job Sites on the Internet:
Purdue Extension Service: see website listed below
Career and Job Sites on the Internet
Purdue http://www.purdue.edu/jobs
AAEA Job Posting http://www.aaea.org/employment.html
Academic Employment Network http://www.academploy.com/
Agriculture Career Connection http://www.ag-biz.com
Academic Position Network http://www.apnjobs.com/

Community Colleges, misc http://www.aacc.nche.edu/
Chronicle of Higher Education http://chronicle.merit.edu/jobs/
Congressional Budget Office http://www.cbo.gov
Education Jobs Page http://www.nationajob.com/education
Employment/Resume Posting http://galaxy.einet.net/GJ/employment.html
EPA http://jobs.quickhire.com/scripts/epa.exe
Foreign Ag Service http://www.fao.org/VA/vac_en.htm
Government Career http://www.jobsearch.usajobs.opm.gov/
National Job Bank http://www.jobs.joe.org
USDA, Ag Research Service http://ars.usda.gov

For further information, see the Job Posting File in Room 651
Contact Lou Ann Baugh concerning information to be included in future issues of KT