Calendar of Events:

August 16/17  New Graduate Student Orientation
August 20  Fall Classes begin

Congratulations and Names in the News:

Ken Foster was named Outstanding Graduate Educator by the College of Agriculture.

Outstanding Doctoral Dissertation for 2006: Yuliya Bolotova  Advisor: John Connor
Outstanding Master of Science Thesis for 2006: Mesbah Motamed  Advisor: Wally Tyner

D. Woods Thomas International Travel Award was given to Katherine Baldwin and Vanessa DeVeau to help support their international research in Kenya.

Thought You Would Like to Know:

Raymond Florax has been named Fellow of the Spatial Econometrics Association. The Association is the world organization for spatial econometrics, promoting the development of theoretical tools and sound applications of the discipline of spatial econometrics, including spatial statistics and spatial data analysis.

Otto Doering has been appointed NSF evaluator for the Center for Engineering Logistics and Distribution which involves 30 companies and 8 universities involved in cooperative research on logistics problems.

News from Indiana Council for Economic Education:

Students Adam Aisen, Joey Buser, Harry Murzyn, and Steven Yee of Carmel High School demonstrated their expertise under the coaching of economics teacher, Michelle Foutz, to win the state award in the Adam Smith Division of the Indiana Council for Economic Education Economics Challenge Competition. This team also won the regional contest in Chicago and represented Indiana in the National Economics Challenge in New York City on May 21. For the second time in five years, a team of Carmel High School students has won the national economics championship, which took place May 19-21 in New York City.

News from the Center for Food and Agribusiness

Sales Management and Leadership: June 5-6, 2007

Program Overview: The issue of prioritizing relationships based on the opportunities for profit has broad ramifications for how sales people spend their time and how they build value with customers. Implications for managers leading this process will be the focus of this program. Seminar leaders will use a case study of a
peer-organization within the industry to demonstrate the application and use of ideas, strategies and thoughts generated throughout the program.

**Precision Selling: Building Relationships with Large Farmers**: July 10-11, 2007

Program Overview: The complexity of large farm operations requires a unique approach to understanding how agribusinesses provide value. Large farmers have needs in areas that extend far beyond the basic products, services, and information provided to traditional customers. The needs of these farmers and influencers must be explored in intentional ways in order to discover goals that can be acted on by sellers.

**News from the Center for Global Trade Analysis**:

This summer, the Center for Global Trade Analysis will hold three important events here on campus: the GTAP Advisory Board Meeting, the Tenth Annual Conference on Global Economic Analysis, and the Fifteenth Annual Short Course in Global Trade Analysis.

GTAP Advisory Board Meeting
The annual GTAP Advisory Board Meeting will be held in the Dauch Alumni Center from June 4-5, 2007. The purpose of this meeting of GTAP Consortium members is to advise the Center on matters of policy, research agenda, and funding.

More information on the Advisory Board Meeting can be found on the GTAP website at: [https://www.gtap.agecon.purdue.edu/events/Board_Meetings/default.asp](https://www.gtap.agecon.purdue.edu/events/Board_Meetings/default.asp).

Tenth Annual Conference on Global Economic Analysis
The Tenth Annual Conference on Global Economic Analysis will be held in the Stewart Center from June 7-9, 2007. The goal of the conference is to promote the exchange of ideas among economists conducting quantitative analysis of global economic issues. Particular emphasis will be placed on applied general equilibrium methods, data, and application.

**Travel, Speeches, Presented Papers:**

David Ubilava will present a poster “Value of the Trust of Georgian Pork Consumers: Analysis of the in-Store Stated Choice Experiment” at the 17th Annual World Food and Agribusiness Forum and Symposium in Parma, Italy on June 23-26, 2007.

Jessica Perdew will be presenting at the World Cocoa Foundation conference, May 22-24 in Amsterdam.


**Publications**:


Adela Nistor and Jess Lowenberg-Deboer “Drainage Water Management Impact on Farm Profitability”, *Journal of Soil and Water Conservation*.

**Job Announcements:**

University of Kentucky:  Grain marketing  
Penn State University:  Agribusiness Economics  
Tri-State Generation and Transmission Association:  Agricultural Economist Planner  
University of Arkansas:  Assist Prof – Farm Policy and Agribusiness Marketing

**Career and Job Sites on the Internet:**

Purdue Extension Service: see website listed below

Career and Job Sites on the Internet  
Purdue  
http://www.purdue.edu/jobs  
AAEA Job Posting  
http://www.aaea.org/employment.html  
Academic Employment Network  
http://www.academemploy.com/  
Agriculture Career Connection  
http://www.ag-biz.com  
Academic Position Network  
http://www.apnjobs.com/  
Community Colleges, misc  
http://www.aacc.nche.edu/  
Chronicle of Higher Education  
http://chronicle.merit.edu/jobs/  
Congressional Budget Office  
http://www.cbo.gov  
Education Jobs Page  
http://www.nationajob.com/education  
Employment/Resume Posting  
http://galaxy.einet.net/GJ/employment.html  
EPA  
http://jobs.quickhire.com/scripts/epa.exe  
Foreign Ag Service  
Government Career  
http://www.jobsearch.usajobs.opm.gov/  
National Job Bank  
http://www.jobs.joe.org  
USDA, Ag Research Service  
http://ars.usda.gov  
http://www.ams.usda.gov/lsg/hr/lsjobs.htm

For further information, see the Job Posting File in Room 651  
Contact Lou Ann Baugh concerning information to be included in future issues of KT