



PURDUE  
UNIVERSITY

AGRICULTURAL ECONOMICS

# *Keeping Track*

MAY 2007

## **Calendar of Events:**

- May 16                      Spring Fling
- July 29-August 1        AAEA – WAEA –CAES 1007 Joint Annual Meeting: Applied Economics for  
Global Issues, Portland, OR

## **Congratulations and Names in the News:**

Congratulations to the faculty and administrative and professional staff members who have been advanced in rank beginning with the next fiscal year.

From Associate to Professor: T. Channing Arndt  
From Assistant to Associate: Christine A. Wilson  
A/P Staff Promotions, Rank 5: Luanna D. DeMay

Several members of the Department of Agricultural Economics were recognized at the College of Agriculture Spring Awards Reception, Sunday, April 15<sup>th</sup>, in the North Ballroom of the Purdue Memorial Union.

Christine Wilson received the Richard L. Kohls Outstanding Undergraduate Teacher Award.

Ken Foster received the Outstanding Graduate Educator Award.

Gerald Shively is the recipient of Purdue University's 2006 Agricultural Research Award. The award is given annually to a Purdue School of Agriculture scientist who has completed a doctoral degree within the past 15 years. The recipient is chosen on the basis of research excellence and contributions made to agriculture, natural resources and the quality of life for Indiana citizens.

Ryan Crane was named the Outstanding Sophomore in the College of Agriculture. He is also a member of the 400 Club (4.0 gpa).

Craig Dobbins was the Agricultural Economics nominee for the David C. Pfendler Outstanding Undergraduate Counselor.

Lou Ann Baugh was the Agricultural Economics nominee for the Outstanding Service to Students Award.

Samuel Clark was the Agricultural Economics nominee for the Outstanding Freshman. He is also a member of the 400 Club.

Michael McDaniel was the Agricultural Economics nominee for the Outstanding Junior.

Anne Marie Diener was the Agricultural Economics nominee for the Outstanding Senior and runner-up for the Outstanding Senior in the College.

Other Agricultural Economics students in the 400 Club are Ryan Rippy, Jonas Kathage, and Elizabeth Legan.

Agricultural Economics students who are members of the Agricultural Council include Jay Alcorn, Sara Egan, Jill Steiner, Shawn Gearhart, and Clark Jordan. The Agricultural Council sponsored the College recognition program.

Congratulations to the following graduate students recently inducted into Gamma Sigma Delta:  
Jayson Beckman      Dileep Birur      Valerien Pede      David Perkis

#### **TEAMwork earns award**

Purdue's Agricultural Innovation and Commercialization Center (AICC)/New Ventures Team is the winner of the 2007 Purdue Agriculture Team Award. The AICC/New Ventures team supports evaluation and development of new business ventures through workshops and conferences, individual consultations, a branded set of publications on effective business planning, and INventure, a web-based interactive business planning tool. The team includes campus faculty and staff and county-based Extension field staff, and is supported by applied research in agricultural economics, food science and agricultural and biological engineering. The program has stimulated and supported entrepreneurial activity across Indiana and the U.S. The TEAM award will be presented on May 10 at 2:00 p.m. in the Deans Auditorium in Pfendler Hall.

Several of our undergraduates were recognized on Wednesday, April 4<sup>th</sup> at our Department's Undergraduate Celebration of Excellence. Along with the recognition of the NAMA Team, Farm Management Club Officers, Agribusiness Club Officers, and Ag Econ Envoys; several individuals were recognized with awards and scholarships.

R. Dean Dyson Scholarship	Scott Harper
R. Dean Dyson Scholarship	Jennifer Springer
F. Van Smith Scholarship	Adam Kline
F. Van Smith Scholarship	Jessica Quear
Gerald and Joan Gentry Scholarship	Micah Haltom
Gerald and Joan Gentry Scholarship	Michael McDaniel
Gerald and Joan Gentry Scholarship	Sara Egan
Indiana Society of Agri-Bankers Award	Summer Fagg
Marshall A. Martin Public Policy Scholarship	Zachary Day
Marshall A. Martin Public Policy Scholarship	Matthew Erickson
Outstanding Academic Senior G.P.A.	Kole Ames
Outstanding Freshman	Samuel Clark
Outstanding Sophomore	Ryan Crane
Outstanding Junior	Michael McDaniel
Outstanding Senior	Anne Marie Diener
Indiana Society of Farm Managers and Rural Appraisers	Samuel Clark

Catharine Kuber – Freshman, Elected as California 2007-08 State FFA President

Kristina Kreutzer and Jean Coulibaly won a WAEA travel scholarships.

LouAnn Baugh was named a recipient of a Professional Development Grant from APSAC for 2207.

Sandra Dottle has been recognized for 35 years of service.

Joe Balagtas has won an award from the Australian Agricultural and Resource Economics Society, presented in February 2007: Blackwell prize for best article in the Australian Journal of Agricultural and Resource Economics (AJARE) in 2006. Awarded for Alston, J.M, J.V. Balagtas, H. Brunke, and D.A. Sumner. "Supply and Demand for Commodity Components: Implications of Free Trade versus the AUSFTA for the U.S. Dairy Industry." Australian Journal of Agricultural and Resource Economics 50(2)(June 2006): 131-152.

## **Thought You Would Like to Know:**

Jason Grant accepted a tenure track appointment as an Assistant Professor in the Department of Agricultural and Applied Economics at Virginia Polytechnic Institute and State University starting Sept 10, 2007.

Nam any Tran was awarded first prize in the Snyder Lecture Poster Competition.

Vanessa Daniel is a visiting PhD student this semester. She is a PhD student at the Dept. of Spatial Economics, Vrije Universiteit, Amsterdam, The Netherlands, Spring and Fall semester this year. Vanessa specializes in economic valuation of environmental risk, and spatial econometrics.

## **NAMA**

The 2007 National Agri-Marketing (NAMA) Team competed last week in Dallas, Texas. Their product this year was 100% all-natural ground buffalo (bison) meat that they branded with the name BuffoLean. The students on the team were Matt Blasdel, Micah Haltom, Jared Herschberger, Brad Nicholson, Melissa Petrone, Grant Reiff, Levi Riggs, and Adam Tooman. Christine Wilson served as Advisor, Graduate student Carl Norden assisted.

The team performed like professionals and champions. They truly represented Purdue in an outstanding and champion manner. They advanced this year to the semi-final round; this is the top 12 of the 31 competing teams.

In addition to the marketing competition, Micah Haltom received the R.C. Ferguson/*Successful Farming* Scholarship. This \$4,000 scholarship is the largest and most prestigious scholarship awarded by NAMA. Finally, the Purdue NAMA chapter was recognized as one of the top 10 student chapters based on its annual chapter report; the annual chapter report is required to be eligible to compete in the marketing competition. Micah Haltom took the lead on preparing this report; she was assisted by the other Agribusiness/NAMA club officers: Summer Fagg, Matt Blasdel, Megan Paul, Tyler Macik and Megan Sheely.

## **ICEE**

The ICEE just completed filming of "Herschel's Economic World" - a DVD featuring Herschel the dog, and Harlan Day. Harlan is teaching economic concepts such as scarcity, goods and services, and opportunity cost to Herschel. We expect the DVD to be available to elementary schools late spring, early summer. IT is being produced by the AgComm Department.

Summer economic education workshops for K-12 teachers can be found at <http://www.econed-in.org/pdf/summerworkshop07.pdf>

## **News from the Center for Food and Agribusiness**

[Sales Management and Leadership](#): June 5-6, 2007

Program Overview: The issue of prioritizing relationships based on the opportunities for profit has broad ramifications for how sales people spend their time and how they build value with customers. Implications for managers leading this process will be the focus of this program. Seminar leaders will use a case study of a

peer-organization within the industry to demonstrate the application and use of ideas, strategies and thoughts generated throughout the program.

[Precision Selling: Building Relationships with Large Farmers: July 10-11, 2007](#)

Program Overview: The complexity of large farm operations requires a unique approach to understanding how agribusinesses provide value. Large farmers have needs in areas that extend far beyond the basic products, services, and information provided to traditional customers. The needs of these farmers and influencers must be explored in intentional ways in order to discover goals that can be acted on by sellers.

### **News from the Center for Global Trade Analysis:**

This summer, the Center for Global Trade Analysis will hold three important events here on campus: the GTAP Advisory Board Meeting, the Tenth Annual Conference on Global Economic Analysis, and the Fifteenth Annual Short Course in Global Trade Analysis.

#### **GTAP Advisory Board Meeting**

The annual GTAP Advisory Board Meeting will be held in the Dauch Alumni Center from June 4-5, 2007. The purpose of this meeting of GTAP Consortium members is to advise the Center on matters of policy, research agenda, and funding.

More information on the Advisory Board Meeting can be found on the GTAP website at:

[https://www.gtap.agecon.purdue.edu/events/Board\\_Meetings/default.asp](https://www.gtap.agecon.purdue.edu/events/Board_Meetings/default.asp).

#### **Tenth Annual Conference on Global Economic Analysis**

[The Tenth Annual Conference on Global Economic Analysis](#) will be held in the Stewart Center from June 7-9, 2007. The goal of the conference is to promote the exchange of ideas among economists conducting quantitative analysis of global economic issues. Particular emphasis will be placed on applied general equilibrium methods, data, and application.

### **Travel, Speeches, Presented Papers:**

Wally Tyner spoke on "Future Bio-energy Policy Alternatives" at the Farm Foundation/USDA conference in St. Louis on BioFuel, Food, and Feed Tradeoffs, April 12-13. He will speak on a similar topic at the National Agricultural Biotechnology Council conference in Brookings, South Dakota, May 22-24.

Adela Nistor will present a paper at the M. Jarvin Emerson Student Paper Competition for the upcoming Mid-Continent Regional Science Association annual conference scheduled for June 7-9, 2007 in Kansas City, Missouri. Nistor, Adela (2007) "Implications of human capital public investments for regional unemployment in Indiana."

Janet Ayres participated in a forum at the Kettering Foundation in Dayton, Ohio on March 27<sup>th</sup> and 28<sup>th</sup>. The topic was the role of Extension in public deliberative processes. Approximately 20 faculty from across the country were invited to participate.

Edna Loehman presented a poster at the First Western Forum on Energy and Water Sustainability, held by the Bren School of Environmental Science and Management, University of California, Santa Barbara, March 22-23, 2007. The poster was entitled Municipal Water Pricing for Scarcity and Cost Recovery.

Janet Ayres participated in the National Association of Community Development Extension Professionals annual meeting in Philadelphia a, April 16-20. She presented a pre-conference workshop on core competencies for community development and a paper on proficiency assessment in community development. The conference was attended by over 300 people.

## **Publications:**

John M. Connor, "Effectiveness of Antitrust Sanctions on Modern International Cartels," Chapter 7 in The Political Economy of Antitrust by Vivek Ghosal and Johan Stennek (editors). Amsterdam: North-Holland (April 2007).

John M. Connor and Robert H. Lande, "Cartel Overcharges: Implications for U.S. and EU Fining Policies," *Antitrust Bulletin* 51 (Winter 2006): 983-1022.

.Waldorf, B. 2007. "What is Rural and What is Urban in Indiana?" Research Report, Purdue Center of Regional Development. PRCD-R-04.

## **Job Announcements:**

University of Kentucky: Grain marketing

Penn State University: Agribusiness Economics

Tri-State Generation and Transmission Association: Agricultural Economist Planner

University of Arkansas: Assist Prof – Farm Policy and Agribusiness Marketing

## **Career and Job Sites on the Internet:**

Purdue Extension Service: see website listed below

### Career and Job Sites on the Internet

Purdue	<a href="http://www.purdue.edu/jobs">http://www.purdue.edu/jobs</a>
AAEA Job Posting	<a href="http://www.aaea.org/employment.html">http://www.aaea.org/employment.html</a>
Academic Employment Network	<a href="http://www.academploy.com/">http://www.academploy.com/</a>
Agriculture Career Connection	<a href="http://www.ag-biz.com">http://www.ag-biz.com</a>
Academic Position Network	<a href="http://www.apnjobs.com/">http://www.apnjobs.com/</a>
Community Colleges, misc	<a href="http://www.aacc.nche.edu/">http://www.aacc.nche.edu/</a>
Chronicle of Higher Education	<a href="http://chronicle.merit.edu/jobs/">http://chronicle.merit.edu/jobs/</a>
Congressional Budget Office	<a href="http://www.cbo.gov">http://www.cbo.gov</a>
Education Jobs Page	<a href="http://www.nationajob.com/education">http://www.nationajob.com/education</a>
Employment/Resume Posting	<a href="http://galaxy.einet.net/GJ/employment.html">http://galaxy.einet.net/GJ/employment.html</a>
EPA	<a href="http://jobs.quickhire.com/scripts/epa.exe">http://jobs.quickhire.com/scripts/epa.exe</a>
Foreign Ag Service	<a href="http://www.fao.org/VA/vac_en.htm">http://www.fao.org/VA/vac_en.htm</a>
Government Career	<a href="http://www.jobsearch.usajobs.opm.gov/">http://www.jobsearch.usajobs.opm.gov/</a>
National Job Bank	<a href="http://www.jobs.joe.org">http://www.jobs.joe.org</a>
USDA, Ag Research Service	<a href="http://ars.usda.gov">http://ars.usda.gov</a>
	<a href="http://www.ams.usda.gov/lsg/hr/lsgjobs.htm">http://www.ams.usda.gov/lsg/hr/lsgjobs.htm</a>

For further information, see the Job Posting File in Room 651  
Contact Lou Ann Baugh concerning information to be included in future issues of KT