



PURDUE  
UNIVERSITY

AGRICULTURAL ECONOMICS

# *Keeping Track*

APRIL 2007

## Calendar of Events:

April 2-6	Graduate and Professional Appreciation Week
April 4	Undergraduate Research and Poster Symposium
April 13	Celebration for the Center for Student Achievement and Leadership, 2 pm, AGAD
April 13	Snyder Lecture: Jason Shogren, University of Wyoming, Topic TBA
April 14 & 15	Spring Fest
April 15	College of Agriculture Spring Awards Reception
April 27	Seminar: Dr. David A. Dickey, Department of Statistics, NC State University

**Monday – Friday, April 2-6** --Graduate and Professional Appreciation Week; Daily Email Trivia with prizes for most correct answers, Grand Prize presented at Coffee Hour on Friday, 9:30 in 5<sup>th</sup> floor lounge.

**Friday, April 13** -- 33<sup>rd</sup> Annual Memorial James C. Snyder Lecture and celebration will be Friday, April 13. 1:45 Department Dessert Reception, 1:45-2:15 Department Dessert and Coffee Reception, Graduate Posters on Display, Undergraduate Posters on Display, Krannert Drawing Room, Krannert Building; 2:15-3:30 Awards Program: Graduate Poster Competition Winners, Outstanding Thesis and Dissertation Announcements, Outstanding Undergraduates, Advising and Teaching Announcements, Apex Awards, Krannert Drawing Room, Krannert Building; 3:30-3:45 Break; 3:45-4:45 Snyder Lecture (Dr. Jason Shogren), Krannert Auditorium, Krannert Building; 5:00-7:00 Hors d' oeuvres Reception, Krannert Drawing Room, Krannert Building

Jason Shogren - Lecture Title: "A Rule of One: From Experimental to Paleoeconomics and Back"  
Biography: Jason Shogren is the Stroock Professor of Natural Resource Conservation and Management, and professor of economics at the University of Wyoming. His research focuses on the behavioral underpinnings of public policy, especially for environmental and natural resources. Before returning to his alma mater, he taught at Iowa State and Yale. By Royal Appointment of the Swedish Court, Shogren will be King Carl XVI Gustafs Professor of Environmental Sciences in 2007-2008. He served as the senior economist for environmental and natural resource policy on the Council of Economic Advisers in the White House, and as a member of Wyoming's Environmental Quality Council, and the Western Governors Association's Enlibra advisory board. Shogren is the co-editor of *Resources and Energy Economics*, and was an associate editor of the *Journal of Environmental Economics and Management*, and the *American Journal of Agricultural Economics*. Recent publications include *Experimental Auctions* (Cambridge University Press), *Environmental Economics*, 2nd ed. (Palgrave), and *Painting the White House Green* (RFF Press); and essays on risk, conflict, cooperation, valuation, environmental policy, and experimental economics.

**Saturday and Sunday, April 14-15** -- Springfest sponsored by the College of Agriculture will be April 14 and 15, 10am to 5pm, <http://www.ces.purdue.edu/sfest/>

## Congratulations and Names in the News:

Dr. Sally Thompson has won the Violet Haas award. Established in 1990, the award recognizes individuals, departments, or programs that have made a noteworthy effort on behalf of women, whether in hiring, promotion, education, salary, or generally enhancing a positive professional climate.

Dr. Thompson announced the appointment of Will Masters as Associate Department Head. He will manage the processes for awards, space issues and special projects. Ken Foster continues as Associate Department Head for the graduate program.

Luc Valentin has been hired as an Assistant Professor of Production Economics / Farm Management. He will begin on June 18, 2007.

Priya Bhagowalia is the recipient of the Ludwig Kruhe Doctoral Fellowship for the 2007-08 academic year.

Priya Bhagowalia was awarded the Outstanding Research Paper Presentation Award, at the conference on The Future of Food and Nutrition, Friedman School of Nutrition Science and Policy, Tufts University, Boston, Massachusetts, March 2007

## **Thought You Would Like to Know:**

### **News from the Center for Food and Agribusiness**

[MS-MBA in Food and Agribusiness Management Virtual Open House: April 19, 2007](#)

Join us for a free virtual open house of the MS-MBA Food and Agribusiness Program. Are you interested in our innovative, distance-delivered program but want to know more before you apply? Sign-up now for a free virtual open house. Our open house is designed to familiarize you with the program, give you an introduction to our virtual classroom environment, and let you hear from current students and graduates of our program.

The dual degree MS-MBA program is an integrated, degree-granting program of advanced study in management and is focused on the unique management challenges faced by managers with food and agribusiness firms. The program is a partnership of two world leaders in management and agribusiness--Purdue University and Indiana University's Kelley School of Business.

[Sales Management and Leadership: June 5-6, 2007](#)

Program Overview: The issue of prioritizing relationships based on the opportunities for profit has broad ramifications for how sales people spend their time and how they build value with customers. Implications for managers leading this process will be the focus of this program. Seminar leaders will use a case study of a peer-organization within the industry to demonstrate the application and use of ideas, strategies and thoughts generated throughout the program.

[Precision Selling: Building Relationships with Large Farmers: July 10-11, 2007](#)

Program Overview: The complexity of large farm operations requires a unique approach to understanding how agribusinesses provide value. Large farmers have needs in areas that extend far beyond the basic products, services, and information provided to traditional customers. The needs of these farmers and influencers must be explored in intentional ways in order to discover goals that can be acted on by sellers.

### **News from the Center for Global Trade Analysis:**

This summer, the Center for Global Trade Analysis will hold three important events here on campus: the GTAP Advisory Board Meeting, the Tenth Annual Conference on Global Economic Analysis, and the Fifteenth Annual Short Course in Global Trade Analysis.

#### **GTAP Advisory Board Meeting**

The annual GTAP Advisory Board Meeting will be held in the Dauch Alumni Center from June 4-5, 2007. The purpose of this meeting of GTAP Consortium members is to advise the Center on matters of policy, research agenda, and funding.

More information on the Advisory Board Meeting can be found on the GTAP website at:  
[https://www.gtap.agecon.purdue.edu/events/Board\\_Meetings/default.asp](https://www.gtap.agecon.purdue.edu/events/Board_Meetings/default.asp).

Tenth Annual Conference on Global Economic Analysis

[The Tenth Annual Conference on Global Economic Analysis](#) will be held in the Stewart Center from June 7-9, 2007. The goal of the conference is to promote the exchange of ideas among economists conducting quantitative analysis of global economic issues. Particular emphasis will be placed on applied general equilibrium methods, data, and application.

## **Travel, Speeches, Presented Papers:**

Yuliya Bolotova and John M. Connor, "Cartel Duration: An Empirical Analysis," 5th Annual International Industrial Organization Conference, Georgia Southern University, Savannah, Georgia (April 14, 2007).

John M. Connor, "Optimal Deterrence and Private International Cartels," 5th Annual International Industrial Organization Conference, Georgia Southern University, Session 59, Savannah, Georgia (April 14, 2007). [Submission ID 184; revised version of a November 2004 working paper available at: <http://agecon.lib.umn.edu/cgi-bin/view.pl> and [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=787927](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=787927).

Otto Doering will be Keynote speaker at CSREES's Mid Atlantic Water Program conference on "Biofuels and Water Quality" April 4<sup>th</sup> and also speaking on future regulation at the animal science Discover Conference April 15<sup>th</sup>.

Priya Bhagowalia presented "The Distribution of Nutritional Status Across Countries" (with S. Chen and W. A. Masters), at the Conference on The Future of Food and Nutrition, Tufts University, March 10, 2007.

## **Publications:**

Felix G. Baquedano and John H. Sanders, "Introducing Inventory Credit into Nigerien Agriculture: Improving Technology Diffusion", *Agricultural Finance Review*, Vol. 66, No. 2, special Issue, Fall 2006. pp. 297-314.

Hofmann, Christa, Jennifer H. Dennis, A. Scott Gilliam, and Shirley Vargas. "Food Safety Regulations for Farmers' Markets." Purdue University Extension Bulletin EC-740, March 2007.

Hofmann, Christa, and Jennifer H. Dennis. "Using the WIC Program: A Guide for Farmers' Market Masters, Vendors, and Roadside Stands." Purdue University Extension Bulletin EC-741. March 2007.

Hofmann, Christa, and Jennifer H. Dennis. "Starting a Farmers' Market." Purdue University Extension Bulletin EC-739, March 2007.

## **Job Announcements:**

Kansas State University: Extension Associate, Office of Local Government, Economic Development, MS  
University of Minnesota Duluth: Instructor/Assistant Prof of Economics

## **Career and Job Sites on the Internet:**

Purdue Extension Service: see website listed below

Career and Job Sites on the Internet

Purdue

AAEA Job Posting

Academic Employment Network

<http://www.purdue.edu/jobs>

<http://www.aaea.org/employment.html>

<http://www.academploy.com/>

Agriculture Career Connection	<a href="http://www.ag-biz.com">http://www.ag-biz.com</a>
Academic Position Network	<a href="http://www.apnjobs.com/">http://www.apnjobs.com/</a>
Community Colleges, misc	<a href="http://www.aacc.nche.edu/">http://www.aacc.nche.edu/</a>
Chronicle of Higher Education	<a href="http://chronicle.merit.edu/jobs/">http://chronicle.merit.edu/jobs/</a>
Congressional Budget Office	<a href="http://www.cbo.gov">http://www.cbo.gov</a>
Education Jobs Page	<a href="http://www.nationajob.com/education">http://www.nationajob.com/education</a>
Employment/Resume Posting	<a href="http://galaxy.einet.net/GJ/employment.html">http://galaxy.einet.net/GJ/employment.html</a>
EPA	<a href="http://jobs.quickhire.com/scripts/epa.exe">http://jobs.quickhire.com/scripts/epa.exe</a>
Foreign Ag Service	<a href="http://www.fao.org/VA/vac_en.htm">http://www.fao.org/VA/vac_en.htm</a>
Government Career	<a href="http://www.jobsearch.usajobs.opm.gov/">http://www.jobsearch.usajobs.opm.gov/</a>
National Job Bank	<a href="http://www.jobs.joe.org">http://www.jobs.joe.org</a>
USDA, Ag Research Service	<a href="http://ars.usda.gov">http://ars.usda.gov</a>
	<a href="http://www.ams.usda.gov/lsg/hr/lsgjobs.htm">http://www.ams.usda.gov/lsg/hr/lsgjobs.htm</a>

For further information, see the Job Posting File in Room 651  
Contact Lou Ann Baugh concerning information to be included in future issues of KT