March 2012 Photo of the Month Winner:  Dr. Benjamin Gramig
Calendar of Events:

- March 2: Distinguished Ag Alumni Seminar
- March 2: Exam/Degree Only deadline to complete all requirements
- March 12-17: Spring break
- April 6: Last day to schedule an MS/PhD final exam
- April 18: Annual Snyder Lecture
- April 20: Last day to pass an MS/PhD final exam
- April 25: Last day to electronically deposit MS/PhD thesis/dissertation
- April 28: Spring classes end
- April 30-May 5: Final exams
- May 11-13: Commencement
- May 14: Summer session begins
- May 28: Memorial Day
- June 27-29: GTAP 15th Annual Conference on Global Economics Analysis, Geneva, Switzerland

2012 Ag Econ Seminars:

- Thursday, March 22: Dr. Nelson Villoria, Purdue University
  Topic: Spatially-Explicit Modeling of the Intensive and Extensive Margins of Land Use in Global Agriculture
  3:30 – 5:00 p.m. KRAN 661

- Wednesday, April 18: SNYDER LECTURE Dr. Robert Paarlberg, Wellesley College
  Topic: The Culture War in Agriculture: Who’s Winning
  KRANNERT AUDITORIUM 3:30 – 5:00 p.m. Cocktail Reception following

Congratulations and Names in the News:

George Patrick and J. William “Bill” Uhrig received the Purdue University Agricultural Alumni Association’s highest honor in recognition of their career-long service to their profession and communities. The association presented Certificates of Distinction on February 4, 2012, during the annual Ag Alumni Fish Fry at the Indiana State Fairgrounds in Indianapolis. An AgEcon alumnus, Rick Tolman of the National Corn Growers Association, also received a Certificate of Distinction.

Dr. Farzad Taheripour has been hired as Research Assistant Professor in Energy Economics. Farzad has been a member of the professional staff since 2008 as an Energy Economist. The Department is pleased that Farzad will continue his important energy research.

Dr. Michael Delgado has accepted our offer to join the faculty in Agricultural Economics at Purdue in the Applied Economics position.

Dr. Michael Langemeier has accepted our offer for the position of Director of Cropping Systems Economics and Associate Director of the Center for Commercial Agriculture. Michael will join us in mid-July and brings a very strong academic career to support our efforts in the farm management and production economics area.

News from the Undergraduates:

On Thursday, February 16th, the Agribusiness Club with assistance from the Center for Commercial Agriculture sponsored a trip for students to attend the 47th annual National Farm
Machinery Show in Louisville, Ky. Eight students were able to make the trip accompanied by Andy Oppy and Tracie Egger. At the show, attendees had access to 1.2 million square feet of indoor exhibition space, containing more than 850 displays.

**News from the AGEC Graduate Students:**

![Image of students presenting posters at a conference](image1)

**Jing Liu** (above) and **Uris Baldos** (below) presenting their posters at the American Geophysical Union 2011 Fall Meeting held in San Francisco.

**Jessa (Becker) Barnard**, M.S. 2011, has joined the University of Illinois at Urbana-Champaign as an Experiential Learning Coordinator and Academic Advisor in the College of Agricultural, Consumer and Environmental Sciences.

**News from Center for Food and Agricultural Business:**
Center Hosts 5th Annual ARA Management Academy
In early February, the center hosted 50 agribusiness retailers representing 20 states and Canada for the 5th annual ARA Management Academy. The academy, a joint effort between the center and the Agricultural Retailers Association, was created to assist managers in developing their management, leadership and decision-making skills.

Using a blend of lectures, breakout sessions and group discussion, the program was structured to encourage networking and idea-sharing. The three-day course was led by Scott Downey, Frank Dooley, Mike Boehlje, Allan Gray and Nicole Olynk. Program highlights included a strategic view of the marketplace and how this translates into forecasting the ag retail supply chain, principles of financial management, operations and logistics strategies, implementing organizational leadership, and creating sales and marketing value. Carolyn Wiethoff, clinical associate professor at Indiana University’s Kelley School of Business, spoke to the group about working with the Millennial generation. The academy also included a panel discussion featuring two growers.

“The management academy is a great place to learn about business topics relevant to the industry,” said 2012 attendee and ARA President and CEO Daren Coppock. “It's a fun group to get to know and a great way for us in the office to learn firsthand from some of the people who are most directly impacted by our work in the public policy arena. The academy is the flagship of ARA’s member services offerings.”

Center for Commercial Agriculture Holds First Advisory Council Meeting
The Center for Commercial Agriculture (CCA) held its first Advisory Council meeting February 9-10, 2012. Members of the center’s industry council, five representatives from agribusiness, came to campus on Thursday to attend an executive session with the CCA leadership team. Then, joined by the center’s farmer council, they traveled to The Trails for dinner, where Jay Akridge, Glenn W. Sample Dean of Agriculture, gave a keynote address.

On Friday morning, Ken Foster, department head, welcomed the council members to Purdue. After a report on the center’s activities by Director Brent Gloy, the councils discussed education for the future of commercial agriculture. Then, Otto Doering led a panel on implications for commercial agriculture and understanding the EPA’s report on reactive nitrogen and climate change. The group then discussed developing applied research programs for commercial agriculture. The day concluded with discussions about how to develop outstanding management education programs for farmers, as well as a presentation by Larry DeBoer about prospects for the macroeconomy.

The CCA leadership team will use the information and insight gained from the advisory council meeting to drive new research and teaching activities at the center.
Land O'Lakes Managers Leap Ahead

Center faculty and staff traveled to Minneapolis, Minn., in mid-February, for the fourth and final session of the Land O'Lakes Executive Agribusiness Program (LEAP II). More than 30 top managers from Land O'Lakes, Inc. and its member cooperatives attended sessions on talent management, performance management and crucial conversations, taught by Land O'Lakes executives. They also considered how to manage uncertainty in strategic decision making during a session led by Purdue Professors Allan Gray and Nicole Olynk. Professor Scott Downey, joined by Mary Hinsch, AgriMine manager at WinField Solutions, kept the group thinking about decision making, but focused specifically on how to make informed marketing decisions.

During the year-long program, participants worked in teams on Pinnacle Projects, which allowed them to develop a project of high importance to their cooperative by using the tools and concepts they learned in LEAP. While in Minneapolis, each team presented their project to members of Land O'Lakes' senior strategic team, as well as CEOs from cooperatives associated with Land O'Lakes. On the final day of the program, the group attended a graduation ceremony and dinner at the Minnesota History Center.

Using a blend of residencies and distance education, the program equipped participants for the responsibilities that come with top management positions. It was developed to strengthen and deepen Land O'Lakes' relationships with its cooperatives and maximize their members' businesses. A third offering of the LEAP program is under development. It is tentatively scheduled to begin in April.

Center Welcomes New Event Managers

The center is pleased to welcome Abbey Moorman and Katricia Sanchez to its staff. Abbey and Katricia will be joining Danielle Quirk in the role of event manager. In the event management position, they will provide thorough and logistical planning and support to staff, faculty and participants in hopes of facilitating a smooth and enriching Purdue learning experience.

Abbey Moorman will handle various open-enrollment and custom programs. Prior to joining the center, Abbey was a project manager for Universal WorldEvents. She holds a bachelor’s degree in organizational communication from Purdue. When not in the office, Abbey enjoys reading, hunting and spending quality time with family and friends.

Katricia Sanchez will assist Luanna DeMay with the MS-MBA in Food and Agribusiness Management, as well as the Center for Commercial Agriculture’s events. Prior to joining the center, Katricia was an administrative assistant and express meetings manager for the Crowne Plaza at Historic Union Station. She holds a bachelor’s degree in business management from Indiana University’s Kelley School of Business. In her free time, Katricia enjoys spending time with her family, attending church conferences, baking and reading.

News for ICEE:

High School Economics Challenge: ICEE will present another High School Economics Challenge Competition on April 10. It will take place at three locations: Mishawaka, Indianapolis, and New Albany. Teams of high school students compete on their knowledge of microeconomics and macroeconomics. The finals completion is a head to head “Quiz Bowl” between the top two teams at each location. Over the years, Indiana teams have fared well in this national competition, reaching the finals on numerous occasions and winning a national championship most recently in 2008. Encourage your local / favorite high school to get involved! More details and registration materials found at http://www.econed-in.org/econchallenge.asp.
Economics Calendar Contest (grades 2-8): The deadline is fast approaching for ICEE's Economic Concepts Calendar Contest. Entries should be mailed by April 16, 2012. The calendar contest is a great opportunity for elementary and middle school students to express their creativity while learning important economic concepts. Winning entries will be published in the 2013 Economic Concept Calendar, which is distributed all over the state of Indiana! Plus, winners will receive a $50 College Choice 529 Savings Plan Account courtesy of Indiana Education Savings Authority. Check out the website and details at [http://www.econed-in.org/calendar_rules.asp](http://www.econed-in.org/calendar_rules.asp)

**Travel, Speeches, Presented Papers:**

"U.S. Farm Prosperity: The New Normal or Reversion to the Mean", by [Michael D. Boehlje](mailto:boehlje@purdue.edu), [Brent A. Gloy](mailto:gloy@purdue.edu) and [Jason R. Henderson](mailto:jasonhend@purdue.edu), paper presented at the Allied Social Science Association Annual Convention (ASSA), in Chicago, IL, January 6, 2012

[Nestor Rodriguez](mailto:nestor.rodriguez@iupui.edu) spoke at the Indiana/Ohio/Michigan Regional/State National Crop Insurance Services annual meeting on February 9, 2012 in Ft. Wayne, IN. The title of his presentation was: “Macroeconomics and Impacts on Local Economies”.

**Publications:**


Henderson, Jason, [Brent Gloy](mailto:gloy@purdue.edu) and [Michael Boehlje](mailto:boehlje@purdue.edu). “Agriculture’s Boom-Bust Cycles: Is This Time Different?” *Economic Review*, Fourth Quarter 2011.


Rankin, Amber, [Allan W. Gray](mailto:allan.gray@uwrf.edu), [Michael D. Boehlje](mailto:boehlje@purdue.edu), and [Corinne Alexander](mailto:corinne.alexander@uwrf.edu). “Sustainability Strategies in U.S.. Agribusiness: Understanding Key Drives, Objectives, and Actions.” *The International Food and Agribusiness Management Review*, 14(4), November 2011.


**Job Postings**

California Polytechnic State University: [www.calpolyjobs.org/applicants/Central?quickFind=162521](http://www.calpolyjobs.org/applicants/Central?quickFind=162521)


University of Wisconsin-River Falls: Two Faculty positions open

**Internship Opportunities**
http://www.federalreserve.gov/careers/intern_research.htm

http://www.fsdinternational.org/intlopps/programs/internships1

http://www.fcnl.org/young/intern.htm

http://www.uschamber.com/careers/internships/default


Career and Job Sites on the Internet:

Purdue Extension Service: see website listed below
Career and Job Sites on the Internet
Purdue http://www.purdue.edu/jobs
AAEA Job Posting http://www.aaea.org/employment.html
Academic Employment Network http://www.academemploy.com/
Agriculture Career Connection http://www.ag-biz.com
Ag Careers http://www.agcareers.com
Academic Position Network http://www.apnjobs.com/
Academic Keys http://www.academickeys.com
Community Colleges, misc http://www.aacc.nche.edu/
ConAgra (http://jobs.conagrafoods.com/
Chronicle of Higher Education http://chronicle.merit.edu/jobs/
Education Jobs Page http://www.nationajob.com/education
Employment/Resume Posting http://galaxy.einet.net/GJ/employment.html
EPA http://jobs.quickhire.com/scripts/epa.exe
Foreign Ag Service http://www.fao.org/VA/vac_en.htm
Government Career http://www.jobsearch.usajobs.opm.gov/
National Job Bank http://www.jobs.joe.org
USDA, Ag Research Service http://ars.usda.gov

For further information, see the Job Posting File in Room 651
Contact Lou Ann Baugh concerning information to be included in future issues of KT