



PURDUE
UNIVERSITY

AGRICULTURAL ECONOMICS

Keeping Track

FEBRUARY 2007

Calendar of Events:

February 2	Seminar: Jean-Paul Chavas, Univ of Wisconsin, Topic TBA
February 16	Seminar: Dr. Sugato Chakravarty, Dept of Consumer Economics, Purdue, TBA
March 2	Seminar: GianCarlo Moschini, Dept of Economics, Iowa State University, TBA
March 12-16	Spring Break
March 30	Elena Irwin, The Ohio State University, Topic TBA
April 13	Snyder Lecture: Jason Shogren, University of Wyoming, Topic TBA
April 27	Seminar: Dr. David A. Dickey, Department of Statistics, NC State University

FISH FRY: On February 3, Astronaut Jim Lovell and NASA flight director Gene Kranz, aviation pioneers, will share the stage as guest speakers at Purdue University's Agricultural Alumni Fish Fry. The annual event at the Indiana State Fairgrounds Blue Ribbon Pavilion in Indianapolis will start at 11:30 a.m. Prior to this, Wally Tyner, will deliver the Ag Forecast on energy. Tickets are \$20, and seating will be at tables of 10. Seating assignments will be based on the date the order is received. Free on-site child care is available, with reservations required in advance. Special parking permits may be purchased for nearby lots and for inside the swine barn. Without prepaid permits, parking is \$3 per car on the grounds.

Congratulations and Names in the News:

Dr. Thompson announced that Scott Downey accepted our offer as an Assistant Professor in Selling and Sales Management, a joint position with Consumer and Family Sciences. He will be joining us as a member of the faculty after completing his dissertation sometime this spring.

Whitney Peake received the Best Doctoral Student Paper Award from the Small Business Administration at the United States Association for Small Business and Entrepreneurship Conference in Orlando, FL on January 12, 2007.

John Dillard has accepted a position as a Business Analyst with ABC, an agribusiness consulting firm located in Indianapolis.

Maxime Caffé has accepted a position with Bunge North America as manager trainee. He will be located in Saint Louis, MO.

Thought You Would Like to Know:

Farzad Taheripour joined the department as a Post-doctoral Research Associate in Energy Economics. Farzad will be working under the direction of Wally Tyner. He obtained his Ph.D. in applied economics from the University of Illinois at Urbana-Champaign.

The Indiana Council for Economic Education has developed an Entrepreneurship Poster which is being printed courtesy of CS Kern Printing, Muncie. It will soon be available to schools in Indiana and across the nation through our national network, and will be used during Entrepreneurship Week USA here at Purdue.

Youth Entrepreneurship Week USA: Purdue New Ventures Team is offering this wonderful opportunity as part of Purdue's involvement in Entrepreneurship Week USA. Do you know a young ENTREPRENEUR with an idea for his/her own business? Or an Independent Sales Consultant (Mary Kay, Cutco Knives, for example?) Whether he/she is an entrepreneur who's ready to take a product to the marketplace or a small business owner who wants to improve his/her marketing and sales skills, this workshop is for him/her. Participants will "roll up their shirtsleeves" and get busy! Each participant will leave the workshop with a personalized marketing plan and sales strategy to use immediately in his/her business. Registrations are now being accepted for the one-day, hands-on workshop, "BIGGER PROFITS THROUGH TARGETED SALES" Wednesday, February 28, 2007 at the Dauch Alumni Center, Purdue University. Participants can register today at: <http://www.agecon.purdue.edu/newventures/programs/> or Joy May at joy@purdue.edu or 494-4231 *Pre-Registration is required, and space is limited.* Through special arrangements with The Kauffman Foundation and Burton D. Morgan Entrepreneurship Center, the \$100 registration fee is covered as a scholarship. Seating is limited.

Travel, Speeches and Presented Papers:

David Ubilava will present "Targeting Consumers by Store- The Basis of Increased Sales with Less Advertising" co-authored with Ken Foster, at the Southern Agricultural Economics Association Annual Meeting held in Mobile, Alabama, February 4-7, 2007.

John M. Connor, "Effectiveness of Sanctions on Modern International Cartels," Allied Social Sciences Association, American Economic Association session, annual meeting, Chicago, January 6, 2007.

Betina Dimaranan presented "Competing with Giants – Who Wins, Who Loses?", by Betina Dimaranan, Elena Ianchovichina and Will Martin, at the All China Economics (ACE) International Conference, organized by the APEC Study Center, City University of Hong Kong, December 18-20, 2006.

Wally Tyner traveled to Sweden in January for an international conference on biofuels. He also will be going to Washington, DC, twice in February for biofuels meetings and presentations.

In November, Brigitte Waldorf attended the North American Meetings of the Regional Science Association International in Toronto and presented three papers:

- Intellectual Capital: Small-scale Compositional Changes. North American Meetings, Regional Science Association International, Toronto, ON, Canada, November 2006.
- Quality-of-Life Determinants of Migration: A Demographic Segmentation Approach, North American Meetings, Regional Science Association International, Toronto, ON, Canada, November 2006 (with Ronald L. Whisler, Gordon Mulligan, and David A. Plane).
- Industry Clusters Across Rural America, North American Meetings, Regional Science Association International, Toronto, ON, Canada, November 2006 (with Fred Byon, Jerry N. Conover, Samuel M. Cordes, Bethany Holliday, Rachel M. Justis, Indraneel Kumar, Victoria Nelson, Christine E. Nolan, Carol O. Rogers, Thayr Richey).

Hertel, T.W. "Distributional Effects of WTO Agricultural Reforms in Rich and Poor Countries", based on a joint paper with R. Keeney, M. Ivanic and L. A. Winters, presented to the United Nations Economic Commission on Latin America, Santiago, Chile, January 19, 2007.

Hertel, T.W. "Asian Agricultural Production and Trade: Prospects for 2025", based on a joint paper with A. Golub and C. Ludena, presented at the conference on *Shaping the Future: Prospects for Asia's Long Term Development over the Next Two Decades*, Asian Development Bank, Bangkok, Thailand, December 11, 2006.

Hertel, T.W. "The Role of Firms in International Trade: Implications for CGE Analysis", presentation at a RIETI workshop, Tokyo, Japan, December 15, 2006.

Hertel, T.W. "Analyzing the Long Run Supply and Demand for Land", based on a joint paper with A. Golub and B. Sohngen, presented to the Energy Modeling Forum Annual Meetings on Climate Change Policy, Tsukuba, Japan, December 14.

Hertel, T.W., H. Lee, S. Rose and B. Sohngen, "The Role of Global Land Use in Determining Green House Gas Mitigation Costs", presented to the Energy Modeling Forum Annual Meetings on Climate Change Policy, Tsukuba, Japan, December 14.

Hertel, T.W. "The Role of Firms in International Trade: Discussion", Theme Day of the International Agricultural Trade Research Consortium, St. Petersburg, Florida, December 3, 2006.

Hertel, T. W., based on a paper with J.H. Grant and T.F. Rutherford. "Disaggregated Analysis of US Dairy Liberalization: Options for Reforming Tariff Rate Quotas", presented to the annual meetings of the International Agricultural Trade Research Consortium, St. Petersburg, Florida, December 4, 2006.

Publications:

Waldorf, B. 2007. "Measuring Rurality." *INContext*. January 2007: pp. 5-8. <http://www.incontext.indiana.edu/>

John M. Connor and C. Gustav Helmers, "Statistics on Modern Private International Cartels, 1990-2005" The American Antitrust Institute, AAI Working Paper No. 07-01.

John M. Connor, "The Great Global Vitamins Conspiracy: Sanctions and Deterrence" *Concurrences*, No. 4-2006.

Yuliya Bolotova, John M. Connor, and Douglas J. Miller, "Factors Influencing the Magnitude of Cartel Overcharges: An Empirical Analysis of Food-Industry Cartels" *Agribusiness*, Vol. 23 (1) 17-33 (2007), Published online in Wiley InterScience (www.interscience.wiley.com).

Betina Dimaranan, Elena Ianchovichina, and Will Martin, 2007. "Competing with Giants – Who Wins, Who Loses?" Chapter 3 in *Dancing with Giants: China, India and the Global Economy*, L. Alan Winters and Shahid Yusuf (Editors). A copublication of The World Bank and The Institute of Policy Studies. (released January 2007)

Betina Dimaranan, Thomas Hertel, and Will Martin, 2006. "Potential Gains from Post-Uruguay Round Trade Policy Reform: Impacts on Developing Countries," Chapter 6 in *Reforming Agricultural Trade for Developing Countries: Quantifying the Impacts of Multilateral Trade Reform* (Vol. 2), Alex McCalla and John Nash (Editors). Washington, D.C.: The World Bank. (released November 2006)

Job Announcements:

Kansas Farm Management Association: <http://www.oznet.ksu.edu/operations/jobs/FarmMgmtNW.htm>

IIASA: <http://academic.cahe.wsu.edu/employers.html>

Federal Reserve Bank of Kansas City – PhD level economist

University of Florida: Food and Resource Economics Department

Mississippi State University: Assist/Assoc Prof Natural Resource/Environmental Economics/Ag Policy

Virginia Tech: International Trade Position

Career and Job Sites on the Internet:

Purdue Extension Service: see website listed below

Career and Job Sites on the Internet

Purdue

<http://www.purdue.edu/jobs>

AAEA Job Posting

<http://www.aaea.org/employment.html>

Academic Employment Network

<http://www.academploy.com/>

Agriculture Career Connection	http://www.ag-biz.com
Academic Position Network	http://www.apnjobs.com/
Community Colleges, misc	http://www.aacc.nche.edu/
Chronicle of Higher Education	http://chronicle.merit.edu/jobs/
Congressional Budget Office	http://www.cbo.gov
Education Jobs Page	http://www.nationajob.com/education
Employment/Resume Posting	http://galaxy.einet.net/GJ/employment.html
EPA	http://jobs.quickhire.com/scripts/epa.exe
Foreign Ag Service	http://www.fao.org/VA/vac_en.htm
Government Career	http://www.jobsearch.usajobs.opm.gov/
National Job Bank	http://www.jobs.joe.org
USDA, Ag Research Service	http://ars.usda.gov
	http://www.ams.usda.gov/lsg/hr/lsgjobs.htm

For further information, see the Job Posting File in Room 651
Contact Lou Ann Baugh concerning information to be included in future issues of KT