

## Evaluation of Farm Management Strengths and Weaknesses

Place a checkmark under the number indicating the level of skill.

	Low		3	4	Average		7	8	High	
	1	2			5	6			9	10
1. Crop Management	___	___	___	___	___	___	___	___	___	___
2. Livestock management	___	___	___	___	___	___	___	___	___	___
3. Marketing	___	___	___	___	___	___	___	___	___	___
4. Purchasing	___	___	___	___	___	___	___	___	___	___
5. Mechanical ability	___	___	___	___	___	___	___	___	___	___
6. Building construction skills	___	___	___	___	___	___	___	___	___	___
7. Personnel management	___	___	___	___	___	___	___	___	___	___
8. Financial management	___	___	___	___	___	___	___	___	___	___
9. Securing resources	___	___	___	___	___	___	___	___	___	___
10. Physical endurance	___	___	___	___	___	___	___	___	___	___
11. Emotional endurance	___	___	___	___	___	___	___	___	___	___
12. Analytical ability	___	___	___	___	___	___	___	___	___	___
13. Decision making	___	___	___	___	___	___	___	___	___	___
14. Ability to act and accept risk	___	___	___	___	___	___	___	___	___	___
15. Communication skills	___	___	___	___	___	___	___	___	___	___
16. Negotiation skills	___	___	___	___	___	___	___	___	___	___
17. Leadership skills	___	___	___	___	___	___	___	___	___	___

Adapted from: Kadlec, John E. *Farm Management*, Prentice-Hall, Inc., Englewood Cliffs, NJ, 1983.