

Workshop Presenters

Farming Together is presented by specialists in Purdue University's Department of Agricultural Economics.

Alan Miller, Farm Business Management Specialist

Janet Ayres, Leadership Specialist

Maria Marshall, Entrepreneurship Specialist

Craig Dobbins, Farm Business Management Specialist

Robert Taylor, Farm Business Management Specialist

Gerald Harrison, Legal Affairs Specialist and Attorney



Purdue University
Dept. of Agricultural Economics
403 W State Street
West Lafayette, IN 47907-2056

Participant's Packet

Once you have registered you will be mailed a participant's packet that will include an assessment you will need to complete and return prior to attending the workshop. It will take about 20 minutes to finish.

You will also receive a list of other materials to bring to the workshop in order to get the most out of your time at Purdue. Additional information about these materials can be found at:

www.agecon.purdue.edu/extension/programs/farm_together.asp

Lodging Information

A block of rooms is available for January 29, 2010, at the Union Club Hotel on the Purdue University campus. Call by January 10 to reserve one of these rooms. Lodging is also available at a number of other nearby hotels in West Lafayette and Lafayette. Please make your reservations early. Questions? Call Marsha Slopsema at 765-494-4310.

Union Club Hotel

Purdue Memorial Union
West Lafayette, IN
(765) 494-8900



It is the policy of the Purdue University Cooperative Extension Service, David C. Petritz, Director, that all persons shall have equal opportunity and access to the programs and facilities without regard to race, color, sex, religion, national origin, age, marital status, parental status, sexual orientation, or disability.

Purdue University is an Affirmative Action employer.

1-888-EXT-INFO

PURDUE UNIVERSITY'S 30TH ANNUAL

Farming Together Workshop



Developing the Next
Generation of Management
January 29-30, 2010



30TH Annual Farming Together Workshop

January 29-30, 2010

As you look towards the future of your farming operation, there are many issues to consider. One issue of extreme importance is the development of a son, daughter, or partner to be the future manager of your business. To help you begin development of your management succession plan, the Department of Agricultural Economics at Purdue University will host a Farming Together Workshop on January 29-30, 2010, on the Purdue campus.

This workshop provides information and work time to develop answers for many issues involved with bringing a new manager into the operation. The workshop provides an opportunity for you, and your son, daughter, or partner to begin making decisions together about the future of your farming operation. This conference is also a wonderful opportunity to spend a weekend with a family member who is attending Purdue.

Purdue Extension

Knowledge to Go

1-888-EXT-INFO

The AGENDA

The workshop will be held in Stewart Center, room 314.

Friday, January 29

- 9:00 am Registration
- 9:30 am Welcome and Overview of Workshop *by Alan Miller*
- 9:45 am Effective Communication in the Family Business *by Janet Ayers*
- Noon Lunch on Your Own
- 1:00 pm Developing a Shared Vision for the Future of Your Farm *by Maria Marshall*
- 2:30 pm Afternoon Break
- 2:45 pm Developing a Management Succession Plan *by Alan Miller*
- 3:30 pm Farming Together—Assessing Your Resources *by Craig Dobbins*
- 5:00 pm Supper on Your Own
- 7:00 pm Farming Together—Working with Family and Staying Friends *by Robert Taylor*

Saturday, January 30

- 8:00 am Different Ways to Share Ownership and Management *by Alan Miller*
- 8:30 am Work Session
- 9:00 am Organizational Structure & Job Descriptions *by Craig Dobbins*
- 9:30 am Work Session
- 10:00 am Morning Break
- 10:15 am Legal Question and Answer Session *by Gerald Harrison*
- 10:45 am Work Session
- 11:15 am Our Experiences: A Peer Interview
- 12:15 PM Workshop Ends

Registration Form

Mail registration & payment by January 15 to:

Marsha Slopsema
Purdue University
Dept. of Agricultural Economics
403 W State Street
West Lafayette, IN 47907-2056

Phone: (765) 494-4310

Fax: (765) 494-9176

E-mail: mslopsem@purdue.edu

Registration by Jan. 15 is \$120 per farm,
After January 15 registration is \$150.

Make checks payable to
PURDUE UNIVERSITY.

- I would like to enroll my family and/or business partners in the Purdue Farming Together Workshop. Please send me a participant's packet.

Names: _____

Number of people attending: _____

Address: _____

Phone: _____

E-mail: _____

- I require auxiliary aids and services due to a disability. Please contact me.