Workshop Presenters

The following presenters are Extension Specialists in the Department of Agricultural Economics:
- Janet Ayres, Leadership
- Craig Dobbins, Farm Management
- Angela Gloy, Farm Planning
- Gerald Harrison, Legal Affairs
- Maria Marshall, Rural Business Development and Entrepreneurship
- Alan Miller, Farm Business Management
- Nicole Olynk, Farm Business Management and Production Economics

Participant’s Packet

Once you have registered you will be mailed a participant’s packet that will include an assessment you will need to complete and return prior to attending the workshop. It will take about 20 minutes to finish.

You will also receive a list of other materials to bring to the workshop in order to get the most out of your time at Purdue. Additional information about these materials can be found at:

www.agecon.purdue.edu/extension/programs/farm_together.asp

Lodging Information

A block of rooms is available for January 27, 2012, at the Union Club Hotel on the Purdue University campus. Call by January 10 to reserve one of these rooms. Lodging is also available at a number of other nearby hotels in West Lafayette and Lafayette. Please make your reservations early. Questions? Call Melissa Funk at 765-494-4310.

Union Club Hotel
Purdue Memorial Union
West Lafayette, IN
(765) 494-8900
As you look towards the future of your family business there are many issues to consider. One issue of extreme importance is the development of a son, daughter, employee or other interested individual to be the future owner-manager of your business. To help you begin development of your management succession plan, the Department of Agricultural Economics at Purdue University will host a Farming Together Workshop on the Purdue campus.

This workshop provides information and work time to develop answers for many issues involved with bringing a new manager into the business. The workshop provides an opportunity for you and your future partner(s) to begin making decisions together about the future of your family business. This conference is also a wonderful opportunity to spend part of a weekend with a family member who is attending Purdue.

The AGENDA
The workshop will be held in Stewart Center, room 314.

Friday, January 27
9:00 am Registration
9:30 am Welcome and Overview of Workshop by Alan Miller
9:45 am Effective Communication in the Family Business by Janet Ayres
Noon Lunch on Your Own
1:00 pm Developing a Shared Vision for the Future of Your Business by Maria Marshall
2:30 pm Afternoon Break
2:45 pm Developing a Management Succession Plan by Angela Gloy
3:30 pm Being in Business Together—Assessing Your Resources by Nicole Olynk
5:00 pm Meeting adjourned until Saturday morning

Saturday, January 28
8:00 am Different Ways to Share Ownership and Management by Alan Miller
9:15 am Organizational Structure & Job Descriptions by Craig Dobbins
10:15 am Morning Break
10:30 am Legal Question and Answer Session by Gerald Harrison
11:15 am Our Experiences: Peer Interview of a Family Business
12:15 PM Workshop Ends

Registration Form
Mail registration & payment by January 14 to:

Melissa Funk
Purdue University
Dept. of Agricultural Economics
403 W State Street
West Lafayette, IN 47907-2056
Phone: (765) 494-4310
Fax: (765) 494-9176
E-mail: mjfunk@purdue.edu

Registration by Jan. 14 is $120 per farm,
After January 15 registration is $150.

Make checks payable to PURDUE UNIVERSITY.

☐ I would like to enroll my family and/or business partners in the Purdue Farming Together Workshop. Please send me a participant’s packet.

Names: __________________________________________
________________________________________

Number of people attending: _____________

Address:________________________________________
________________________________________

Phone: ________________________________

E-mail: ________________________________

☐ I require auxiliary aids and services due to a disability. Please contact me.