

## Single-Agent, Static, Deterministic Models

- Producers -- Neoclassical theory views producers as maximizers of profits subject to (at least) technological restrictions

$$\underset{y,x}{\text{maximize}} \quad p'y - w'x$$

$$\text{subject to: } (y,x) \in \Omega$$

where  $y$  is a vector of outputs,  $x$  a vector of inputs,  $p$  a vector of output prices,  $w$  a vector of input prices, and  $\Omega$  defines technology.

## Producer Models

- This problem is trivial except for  $\Omega$ .
- What has been assumed about competition/ firm size in this model?
  - How can you tell?
  - Can you relax this assumption? If so, how does the model change?

## Describing Technology

### ■ Description of technology ( $\Omega$ )

- The simplest case is when there is a single output -- i.e., the vector  $y$  has just one component.

$$\underset{x \geq 0}{\text{maximize}} \quad pf(x) - w'x$$

where  $y = f(x)$  is a scalar function of input use  $x$ .

## Single-output Technology (cont'd.)

- Note that the function  $f(x)$  describes the *efficient frontier* for the production system.

| What does *efficient* mean here?

- Given the above problem, we would probably like for  $f(x)$  to be strictly increasing in each of its arguments and concave.

| What kind of functions are like this?

## Single-output Technology (cont'd.)

- Can we use the functions we just reviewed as utility functions for production relationships?
- Do the modeling properties of these functions change?
  - | (As you think about this, change the words “consumer prices” to “input prices”. Also think about what happens if output price is “too low”.)

## Single-output Technology (cont'd.)

- Do the benchmarking procedures for  $f(x)$  change?
  - | (Hint: the answer is “yes”. Why?)
- Consider the CES function as a production function. Recall that this function is generally written as:

$$y = f(x^1, \dots, x^n) = \alpha \left( \sum_{i=1}^n \beta_i x_i^{-\rho} \right)^{-1/\rho}$$

## Single-output Technology (cont'd.)

- In the case where we were benchmarking a utility function,  $\alpha$  did not matter.
  - | Does it matter now?
  - | How do you think we should set  $\alpha$  ?
  - | How does this look for the CES?

## Single-output Technology (cont'd.)

$$\alpha = y \left( \sum_{i=1}^n \beta_i x_i^{-\rho} \right)^{1/\rho}$$

- where  $y$  is benchmark output, and the  $x_i$  are benchmark inputs.
- For other functions (e.g., Cobb-Douglas), benchmarking production is modified in a similar way.

## Single-output Technology (cont'd.)

### ■ Returns to Scale

- Recall from theory that constant returns to scale implies zero profits for production processes that are employed --
  - ┆ Positive profits suggests that production should expand, and
  - ┆ Negative profits suggests that production should shut down

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## Single-output Technology (cont'd.)

- When the data is inconsistent with zero profits, it will usually be because profits are positive.
  - ┆ In this case, we typically define an additional input (e.g., "capital") that exactly accounts for profits.
    - Units for this type of input are typically undefined -- only the value (price times quantity) of the input can be assessed
    - Including the additional input, technology has zero profits and is consistent with constant returns to scale

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## Single-output Technology (cont'd.)

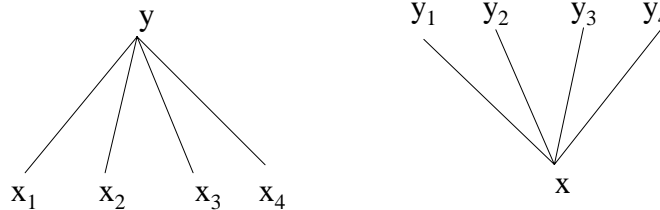
- When profits are negative, we must have gotten something wrong -- our accounting is incomplete
  - | How do you explain why farmers continued to raise hogs in December 1999 when prices were not even high enough to pay for feed?
  - | How do you explain why some .com's remain in business in spite of never having made a profit?

## Single-output Technology (cont'd.)

- The types of things that can go wrong when profits appear to be negative --
  - | Double counting of input costs for inputs that cannot be allocated
  - | Failure to account for joint outputs (either static or dynamic)

## Single Input/Multiple Output Technology

- Imagine turning a single output/multiple input technology upside down, and you have a single input/multiple outputs (think of the tree)



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## One Input/Multiple Outputs (cont'd.)

- The profit maximizing firm's problem then becomes:

$$\text{maximize}_{(y, x) \in \mathbb{R}^2} p'y - wx$$

- Note that  $y$  is being treated as a vector in this formulation, while  $x$  is being treated as a scalar (observe the transpose)

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## One Input/Multiple Outputs (cont'd.)

- If the frontier of the efficient input level for a given output combination can be specified as a functional relationship, then this problem can be stated as:

$$\underset{y}{\text{maximize}} \quad p'y - wf(y_1, y_2, \dots, y_m)$$

- What properties do we want  $f()$  to satisfy?

## One Input/Multiple Outputs (cont'd.)

- The most commonly used nonlinear specification for  $f()$  is the CET.
  - ▮ Recall that the CET looks identical to the CES, but that  $\rho < -1$
  - ▮ In this case,  $f()$  is
    - Strictly increasing in each output and
    - Convex

## One Input/Multiple Outputs (cont'd.)

■ Benchmarking the CET proceeds much the same as for the CES

| An elasticity of transformation ( $\epsilon$ ) is typically obtained from the literature or assumed

| The value of the exponent is computed as:

$$\rho = (1 - \epsilon) / \epsilon$$

## One Input/Multiple Outputs (cont'd.)

■ Then the  $\beta_i$  are computed via the relationships

$$\beta_i = \overline{p^i} \left( \overline{y^i} \right)^{1/\epsilon} \left[ \sum^m \overline{p^j} \left( \overline{y^j} \right)^{1/\epsilon} \right]^{-1}$$

## One Input/Multiple Outputs (cont'd.)

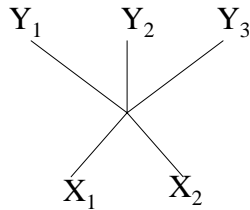
- As with the CES case for one output, the constant term  $\alpha$  must be set

$$\alpha = x \left[ \sum_{i=1}^m \beta_i y_i^{-\rho} \right]^{1/\rho}$$

## Multiple Inputs *and* Outputs

- One way to reflect multiple inputs and outputs is by combining CES and CET specifications
  - The CES describes how to get from multiple inputs to a single, aggregate input, and
  - The CET describes how to get from the single, aggregate input to multiple outputs
- ┆ What does the tree look like?

## Multiple Inputs and Outputs (cont'd.)



- | What is input/output separability?
- | How would you benchmark this system? (Hint: think about what we do with nested functional forms.)

## Simpler&More Complex -- Linear Prod.

- Linear production systems can deal with *all* of the above cases
  - Multiple input/single output (most common),
  - Single input/multiple output (least common), and
  - Multiple input/multiple output

## Linear Production (cont'd.)

- To begin, consider the single output case
- Recall that one way to write the Leontief specification of technology (output as a function of input levels) is via the optimization problem:

$$\begin{aligned} & \underset{y}{\text{maximize}} && y \\ & \text{subject to:} && a_i y \leq x_i \quad i = 1, \dots, n \end{aligned}$$

## Linear Production (cont'd.)

- Linear technology specification virtually *never* appears in a model directly in this form
  - ┆ Note that the above is a pure technology specification
  - ┆ In an economic model, the technology specification will be embedded within a model of agent behavior

## Linear Production (cont'd.)

- For example, this technology specification might be embedded in a model of producer behavior based on profit maximization --

$$\underset{y, x_1, x_2, \dots, x_n}{\text{maximize}} \quad py - \sum_{i=1}^n w_i x_i$$

$$\text{subject to: } a_i y \leq x_i, \quad y \geq 0, \quad x_i \geq 0, \quad i = 1, \dots, n$$

- ┆ This is not a very interesting formulation either. What is wrong with it?

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## Linear Production (cont'd.)

- It is not very interesting because:

- ┆ For a given level of  $y$ , input use is defined ( $x_i = a_i y$ )

- ┆ The solution can be characterized by three cases:

- Zero profits -- level of  $y$  is indeterminate
- Positive profits -- no finite value of  $y$  is optimal
- Negative profits --  $y=0$  is optimal

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## Linear Production (cont'd.)

- Few production systems are infinitely scalable at fixed prices
  - | The labor base may be fixed
  - | The capital base may be fixed
  - | Management capacity may be fixed
  - | This list is far from exhaustive

## Linear Production (cont'd.)

- In the presence of fixed inputs, the problem becomes:

$$\underset{y, x_1, x_2, \dots, x_t}{\text{maximize}} \quad py - \sum_{i=1}^n w^i x_i$$

- In this modified formulation, the  $x_i, i=t+1, \dots, n$  are no longer variables -- they are the fixed levels for inputs

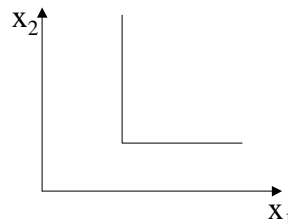
## Linear Production (cont'd.)

- If there are several fixed factors, then one will limit the level of  $y$  (assuming profitability) -- i.e., one gives the minimum value for  $y=x_i/a_i$
- The shadow price for the fixed input will equalize the level of profit to the value of the input ( $j$ ):

$$py - \sum_{i=1}^t w_i x_i = \pi_j x_j$$

## Linear Production (cont'd.)

- What happens when there is a tie? (What is this phenomenon called?)
- This model is still pretty useless as there is no substitution with a Leontief production system



- How should we fix it?

## Linear Production (cont'd.)

$$\text{maximize}_{y_1, \dots, y_m, x_1, \dots, x_n} p \sum_{j=1}^m y_j - \sum_{i=1}^n w_i x_i$$

$$\text{subject to: } \sum_{j=1}^m a_{ij} y_j \leq x_i, y_j \geq 0,$$

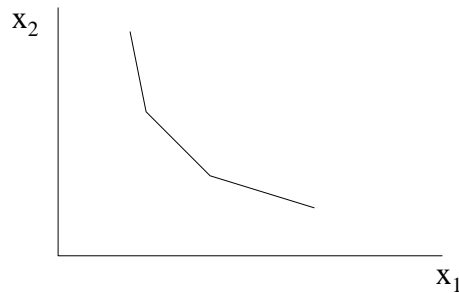
$$x_i \geq 0, i = 1, \dots, n$$

## Linear Production (cont'd.)

- This formulation has one output and a mixture of fixed and variable inputs
- What do the isoquants look like?

## Linear Production (cont'd.)

- Isoquants with two inputs, linear production and multiple technologies:



- What happens to the allocation of net profits to fixed inputs?

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## Linear Production (cont'd.)

- It is a small step to take this formulation to multiple outputs:

$$\begin{aligned} & \underset{z^1, \dots, z^q, y^1, \dots, y^m, x^1, \dots, x^t}{\text{maximize}} && \sum_{k=1}^q p^k z^k - \sum_{i=1}^t w^i x^i \\ & \text{subject to:} && \sum_{j=1}^m a_{ij} y_j \leq x^i, \quad i = 1, \dots, n \\ & && \sum_{j=1}^m b_{jk} y_j \geq z^k, \quad k = 1, \dots, q \end{aligned}$$

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