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ACADEMIC RECORD:

<u>Degree</u>	<u>Year</u>	<u>Institution</u>	<u>Years Attended</u>
B.S.	1964	Cornell University	1960-62, 1963-64
		University de Buenos Aires, Argentina (Cornell-Argentine Exchange Program)	1962
M.S.	1966	Purdue University	1964-66
Ph.D.	1970	Purdue University	1966-69

OTHER PROFESSIONAL EXPERIENCE:

University of Melbourne, Melbourne, Australia, February-August 1985, served as C.R. Roper Visiting Research Fellow while on sabbatical leave at the School of Agriculture and Forestry.

Visiting Professor at the Department of Rural Economics, Federal University of Vicosa, Vicosa, Minas Gerais, Brazil, July 1983.

Visiting Professor at the Institute of Economic Research (IPE) of the University of Sao Paulo, Brazil, July-August 1974 and 1975.

Ford Foundation Project Specialist with the research division of the Institute of Economic and Social Planning (IPEA/INPES), Brazilian Ministry of Planning, January 1970-May 1973.

Research Associate, Purdue University - International Programs in Agriculture, assigned to the Federal University of Vicosa, Brazil. Also served as a member of the graduate faculty of the Institute of Rural Economics, March 1967-April 1969.

AWARDS AND HONORS:

Outstanding M.S. Thesis, American Agricultural Economics Association (AAEA) 1967

Quality of Communication Award, AAEA, 1987, Honorable Mention.

Award for Best Journal Article, Australian Society of Agricultural Economics, 1989

Unit Award for Superior Service, U.S. Department of Agriculture, 1989

Group Award for Distinguished Extension Program, AAEA, 1992 and 1999

Co-Chair, National Farm Income Tax Extension Advisory Committee, 1993-2000

Tax Award for Income Tax Education, Quality for Indiana Taxpayers Inc., 1997

W.I. Myers Agricultural Finance Advisory Council, Cornell University, 1998-2001

Director, Extension Section, AAEA, 1999-2001

Career Award, Purdue University Extension Specialists Association, 2002

President-Elect, President and Past-President, Extension Section, AAEA, 2001-2004

President, Board of Directors, Land Grant University Tax Education Foundation, Inc., 2002-2008

Individual Award for Distinguished Extension Program, AAEA, 2004

Team Award, Purdue University Cooperative Extension Specialists Association, 2005

Vice Chair, Chair and Past Chair, Senior Section, AAEA, 2005-2008

Who's Who in America, Who's Who in Business and Finance, and Who's Who in American Education

CURRENT RESEARCH INTERESTS:

Dr. Patrick's research is focused on farmers' perceptions of their sources of risk, their responses to risk, and their desire for additional risk management education. His research seeks an understanding of the factors affecting farmers' perceptions of and their responses to risk. He models the decision process of farmers and analyzes effects of alternative strategies and policies on farm-level performance. He has analyzed effects of differences in goal orientations, managerial ability, debt levels, inflation, and risk responses on farm firm survival and growth, income and family consumption. He has researched behavioral relationships with respect to goals, expectations, consumption, retirement, and risk attitudes. He is analyzing pre-harvest forward marketing and pricing by producer and the interactions with crop insurance.

CURRENT EXTENSION ACTIVITIES:

Dr. Patrick's extension activities focus on risk and income tax management. His work in risk management draws heavily on his research program. His publications, and his other activities in the area, teach decision-making under uncertainty to farmers and Extension Educators and are closely related to his work in farm financial management. Publications and decision aids have also been developed to assist farmers in understanding and evaluating crop insurance. Dr. Patrick plans, coordinates, and teaches in the Purdue Income Tax School Programs, Agricultural Tax Workshops, and other programs which enroll about 1,100 tax professionals annually. He also conducts a variety of tax-related programs for farmers and farm families.

CURRENT TEACHING ACTIVITIES:

Dr. Patrick teaches AGEC 456, Federal Income Tax Law, for about 100 junior and senior level students in the Colleges of Consumer and Family Sciences, Agriculture, Liberal Arts and Management. This course stresses the concepts and principles of income taxation, evaluating tax decisions and tax planning opportunities for individuals, families and small businesses. Dr. Patrick also serves the academic counselor for 17 freshman students.

RECENT RESEARCH PUBLICATIONS:

Musser, W.N. and G.F. Patrick, "How Much Does Risk Really Matter to Farmers?" in **A Comprehensive Assessment of the Role of Risk in U.S. Agriculture**, R.E. Just and R.D. Pope (ed.) Kluwer Academic Publishers, Norwell, Massachusetts, 537-556, 2002.

Davis, T.D. and G.F. Patrick, "The Effect of Producers' Risk Attitudes of Sizing the Harvest and On-Farm Drying System," *Canadian Journal of Agricultural Economics*, 50:1 (March 2002) 1-14.

Musser, W.N., G.F. Patrick and S Ullerich. "Demonstrating Differences in Risk Attitudes," *Journal of the Society of Farm Managers and Rural Appraisers*, 2002: 15-20.

Coble, K.H., T.O. Knight, G.F. Patrick and A.E. Baquet. "Understanding the Economic Factors Influencing Farm Policy Preferences," *Review of Agricultural Economics*, 24:3 (Fall/Winter 2002) 309-321.

Hall, D.C., T.O. Knight, K.H. Coble, A.E. Baquet and G.F. Patrick. "Analysis of Beef Producers' Risk Management Perceptions and Desire for Further Risk Management Education," *Review of Agricultural Economics*, 25:2 (Fall/Winter 2003) 430-448.

Knight, T.O., K.H. Coble, G.F. Patrick and A.E. Baquet. "Risk Management Education: An Examination of Crop Producers' Participation in Recent Programs and of Their Desire for Additional Training," *Journal of Agricultural and Applied Economics*, 35:3 (December 2003) 571-587.

Pritchett, J.G., G.F. Patrick, K.J. Collins and A. Rios. "Risk Management Strategy Evaluation for Corn and Soybean Producers," *Agricultural Finance Review*, 64:1 (Spring 2004) 45-60.

Vergara, O., K.H. Coble, G.F. Patrick, T.O. Knight and A.E. Baquet. "Farm Income Variability and the Supply of Off-Farm Labor by Limited-Resource Farmers," *Journal of Agricultural and Applied Economics*, 39:2 (August 2004) 467-479.

Vergara, O., K.H. Coble, T.O. Knight, G.F. Patrick and A.E. Baquet. "Cotton Producers' Choice of Marketing Techniques." *Agribusiness: An International Journal*. 30:4 (Autumn 2004) 465-479.

Davis, T.D., G.F. Patrick, K.H. Coble, T.O. Knight and A.E. Baquet. "Forward Pricing Behavior of Corn and Soybean Producers," *Journal of Agricultural and Applied Economics*, 37:1 (April 2005) 145-160.

Vergara, O., K.H. Coble, D. Hudson, T.O. Knight, G.F. Patrick and A.E. Baquet. "Target Markets for Consultants and Market Information Systems," *Journal of Agricultural and Resource Economics*, 30:1 (April 2005) 167- 183.

Rios, A.R. and G.F. Patrick. Evaluation of Risk Management Alternatives for Indiana Grain Producers," *Agricultural Finance Review*, 67:2 (Spring 2007): 157-173.

Patrick, G.F. A.J. Peiter, T.O. Knight, K.H. Coble and A.E. Baquet. "Hog Producers' Risk Management Attitudes and Desire for Additional Risk Management Education," *Journal of Agricultural and Applied Economics*, 39:3 (December 2007): 671-687.

RECENT OUTREACH PUBLICATIONS:

Patrick, G.F. "Environmental Awareness and Attitudes: Large-Scale Farmers and the General Public," *Purdue Agricultural Economics Report*, July 2000, p. 8-11.

Patrick, G.F. and K.J. Collins, "Producers' Adjustments to 'Freedom to Farm'," *Purdue Agricultural Economics Report*, September 2000, p.13-16.

Patrick, G.F., "Income Tax Planning and Management Considerations for Farmers in 2000," Purdue University Cooperative Extension Service Paper Number 326, December 2000, 30 pages.

Collins, K.J., J.G. Pritchard and G. F. Patrick, "Crop and Revenue Insurance Alternatives," *Purdue Agricultural Economics Report*, September 2001, p. 12-16.

Patrick, G.F., "Income Tax Planning and Management Considerations for Farmers in 2001," Purdue University Cooperative Extension Service Paper Number 338, December 2001, 30 pages.

Collins, K.J., J.G. Pritchard and G. F. Patrick, "Protecting Farm Revenues with Pre-Harvest Pricing and Insurance," *Purdue Agricultural Economics Report*, December 2001, p. 5-12.

Patrick, G.F. and P. Harris, "Income Tax Management for Farmers," North Central Regional Extension Publication No. 2, MWPS, 2002, 33 pages (revised).

Patrick, G.F. and W.N. Musser. "Choice Dilemmas and Risk Management Education," *Journal of Extension*, 40:3 (June 2002) www.joe.org/joe/2002june/iw1.html.

Patrick, G.F., "Weather and Taxes," *Purdue Agricultural Economics Report*, November 2002, p.10-12.

Patrick, G.F., "Income Tax Planning and Management Considerations for Farmers in 2002," Purdue University Cooperative Extension Service Paper Number 347, December 2002, 30 pages.

Martin, S. W.; O. Vergara, G.F. Patrick, K.H. Coble, T.O. Knight, and A.E. Baquet, "Extension Educators' Perceptions of Risk Management Training Needs," *Journal of Extension*, 41:3 August 2003 www.joe.org/joe/2003august/rb7.shtml

Patrick, G.F. "Income Tax Planning and Management Considerations for Farmers in 2003," CES-351, Purdue University Cooperative Extension Service, December 2003, 20 pages.

Patrick, G.F. "Depreciation and Section 179 Expensing," *Purdue Agricultural Economics Report*, December 2003, p. 10-11.

Alexander, C., C. Hurt and G. Patrick. "The Use of New Generation Grain Marketing Contracts," *Purdue Agricultural Economics Report*, August 2004, pages 7-10.

Patrick, G.F. "Income Tax Management for Farmers in 2004," CES-357, Purdue University Cooperative Extension Service, November 2004, 23 pages.

Patrick, G. and C. Alexander, "Sources of and Responses to Risk: Have Crop Producers' Opinions Changed?" *Purdue Agricultural Economics Report*, December 2004, p. 1-5.

Peitar, A., G. Patrick, A. Baquet, K. Coble and T. Knight, "Sources of Risk for Hog Producers and Their Responses," *Purdue Agricultural Economics Report*, December 2004, p. 6-10.

Patrick, G., A. Peitar, A. Baquet, K. Coble and T. Knight, "Hog Producers' Views of Policy Alternatives," *Purdue Agricultural Economics Report*, December 2004, p. 12-15.

Alexander, C., C. Dobbins, C. Hurt, and G. Patrick. "The Economic Drama of Soybean Rust in 2005," *Purdue Agricultural Economics Report*, February 2005, pages 1-6.

Shaner, G.E., C. Alexander, E. Christmas, S.P. Conley, C.L. Dobbins, C.A. Hurt, G.F. Patrick, K.K. Rane, and G.E. Ruhl. "Preparing for Asian Soybean Rust," Purdue University, ID-324, March 2005.

Patrick, G.F., "Domestic Production Activities Deduction," *Purdue Agricultural Economics Report*, February 2006, p. 9-11.

Alexander, C., G. Patrick and A. Reimer. "New Generation Grain Marketing Contracts: How Have Producers' Opinions and Usage Changed Between 2003 and 2005?" *Purdue Agricultural Economics Report*, April 2006, pages 11-14. (excerpt published as the March 2006 Top Farmer Crop Workshop Monthly Update: http://www.agecon.purdue.edu/topfarmer/newsletter/TFCW3_06.pdf)

Alexander C., S.P. Conley, C. Dobbins, C. Hurt and G. Patrick. "Forward Pricing Practices of Indiana Soybean Producers," Purdue University, SPS-101-W, September 2006.

Alexander C., S.P. Conley, C. Dobbins, C. Hurt and G. Patrick. "Where Do Indiana Soybean Producers Sell?" Purdue University, SPS-102-W, November 2006.

Patrick, G.F. "Income Tax Management for Farmers in 2006," CES-363, Purdue University Cooperative Extension Service, November 2006, 30 pages.

Patrick, G.F. "Update on Domestic Production Activities Deduction and Agriculture," *Purdue Agricultural Economics Report*, February 2007, p. 4-6. (excerpt published as the December 2006 Top Farmer Crop Workshop Monthly Update with Bruce Erickson: http://www.agecon.purdue.edu/topfarmer/newsletter/TFCW12_2006.pdf)

Harris, P.E. and G.F. Patrick, "Agricultural Issues," Chapter 13 in *2007 National Income Tax School Workbook*, P.E. Harris and L.E. Curry (eds.), Land Grant University Tax Education Foundation, Inc., College Station, TX: 459-516.

Patrick, G.F., "Income Tax Management for Farmers in 2007," CES-364-W, Purdue Extension, November 2007: 33 pages <http://www.agecon.purdue.edu/extension/pubs/taxplanning.asp>

Alexander, C. S. Conley, C. Dobbins, C. Hurt and G. Patrick, "Marketing Practices of Indiana Soybean Producers," *Journal of Extension*, 45(6), www.joe.org/joe/2007december/rb3p.shtml (December 2007).

Alexander, C., G. Patrick and A. Reimer, "New Generation Grain Marketing Contracts: How Have Producers' Opinions and Usage Changed Between 2003 and 2005?" *Journal of Extension*, accepted. [ARP Number: 2006-18015]

