

CURRICULUM VITAE

W. ALAN MILLER

Professional Farm Business Management Specialist

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PROFESSIONAL EXPERIENCE:

Purdue University, Professional Farm Business Management Specialist, January 23, 1995 – present

Auburn University, Extension Economist – Farm Business Management, December 1983 – January 1995

University of Kentucky, Area Extension Specialist – Farm Management, July 1978 – December 1983

University of Tennessee, Graduate Research Assistant, September 1975 – June 1978

Warren Easton, Part-time Farm Worker, August 1972 – August 1975

Indiana Cooperative Extension Service, Summer Intern, 1972

EDUCATION:

University of Tennessee, Master of Science, Agricultural Economics, 1978

Masters Thesis Title: “Identification and Economic Analysis of Alternative Soybean Production Systems”

Indiana University, Bloomington, Indiana, A.B., Economics and Religious Studies, 1975

Educational Honors: Gamma Sigma Delta
 Phi Eta Sigma
 University Division Scholar

PROFESSIONAL CERTIFICATION AND LICENSING:

Certified Public Accountant, Alabama Certificate Number 4795, February 6, 1991.

Licensed to practice in Alabama under the firm name: W. Alan Miller, CPA

Annual Permit # 335, expires Sept. 30, 2011.

AWARDS AND RECOGNITION:

Purdue University Cooperative Extension Specialist Association's Mid-Career/Senior Specialist Award. August 2008. This award recognizes an extension specialist with 10 to 20 years experience at Purdue University for exemplary performance.

Purdue University Cooperative Extension Specialist's Team Award, Executive Institute for Commercial Producers, M. Boehlje, C. Dobbins, C. Ehmke, A. Gray, L. Heckaman, A. Irvin-Slayton, B. Jones, A. Miller, October 21, 2003.

Purdue University Cooperative Extension Specialists Association's Junior Specialist Award. 1998. This annual award recognizes an extension specialist with less than 10 years on staff at Purdue for exemplary performance of his or her extension responsibilities.

Recipient of the award for the best professional paper entered in the National Association of Farm Business Analysis Specialists' annual Professional Papers Awards Program:
 "Recommendations Of The Farm Financial Standards Task Force And Their Relationship To Accounting Practice And To The Management Analysis Program Reports Generated By St. Joseph Data Service, Inc.," June 22, 1994.

Inducted into Epsilon Sigma Phi, Extension Honorary Fraternal Organization, 1993.

"Allen Matthews Award", "In Recognition of Outstanding Contributions to Houston County (Alabama) Agriculture," Presented at Farm-City Week Banquet, 1991.

UNDERGRADUATE TEACHING EXPERIENCE:

AGEC 311, Accounting for Farm Business Planning – Fall Semester (3 credit hours) 2010 & 1997-2000

AGEC 425, Estate Planning and Property Transfers – Fall Semester (3 credit hours) 2001-2010
 (2 credit hours) 1996-2000

AGEC 498, Advanced Estate Planning – Fall Semester 2008, Spring Semester 1998

AGEC 499, Undergraduate Honors Thesis (1 credit hour) Spring Semester 2011

Guest lectures:

ANSC 595, Animal Science Department Senior Seminar on "Financial Analysis in the Pig Industry," March 17, 1997

AGEC 524 on "Financial Benchmarking," March 3, 1998

AGEC 412 Farm Business Management Workshop on "Different Ways to Share in Ownership and Management of a Farm Business," March 24, 2003

AGEC 455 Agricultural Law, December 10, 2004; December 5, 2005

AGEC 456 Federal Income Tax Law on "Taxability of Fringe Benefits," February 8, 2011, February 9, 2010, February 10, 2009, February 12, 2008; February 7, 2006; February 10, 2004; February 6, 2003

GRADUATE TEACHING EXPERIENCE:

Advisor for Richie Dalley's Capstone Project for the Purdue-Kelly School MSMBBA Program in Food and Agribusiness Management, AGECE 690C Capstone Course, "Dalley Farms Information Systems" project completed May 2006

AGECE 596, Financial Analysis of Beef Enterprises – Spring Semester (3 credit hours) 1997

LEADERSHIP OF MAJOR EXTENSION PROGRAMS AT PURDUE UNIVERSITY:

Organizer and Leader for the Annual Indiana Farm Management Tour

Boone and Hendricks Counties	June 23-24, 2010
La Porte and Starke Counties	June 23-24, 2009
Bartholomew and Jackson Counties	June 24-25, 2008
Kosciusko County	June 26-27, 2007
Hamilton and Madison Counties	June 28-29, 2006
Clark and Scott Counties	June 28-29, 2005
Elkhart and LaGrange Counties	June 30 and July 1, 2004
Montgomery and Putnam Counties	July 9-10, 2003
Johnson and Shelby Counties	July 9-10, 2002

Co-organizer (with Craig Dobbins), Annual Farming Together Workshop 2002 – present

PROFESSIONAL ORGANIZATION MEMBERSHIP AND SERVICE:

Purdue University Cooperative Extension Specialists Association, 1995 – present, Department Representative, November 1996 – 2006, Offices held: Treasurer 1999-2002, President Elect 2003-2004, and President, 2004-2005.

Indiana Extension Educators Association's Board of Directors, President of PUCESA, 2004-05.

Epsilon Sigma Phi, 1993 – present, Chairman of Awards and Recognition Committee, 2010-2011. Past committee service includes Vice-Chair and Chair of the Constitution and By-Laws Committee and member of the Legislative Liaison Committee and Retirees Committee, Global Relations Committee, and Awards and Recognition Committee in 2009; Vice Chair of Awards and Recognition Committee for 2009-10.

American Institute of Certified Public Accountants, 1991 – present

Alabama Society of Certified Public Accountants, 1991 – present; Professional Education Committee, 1991-1994; Accounting and Review Services Committee, 1991-1994

National Association of Farm Business Analysis Specialists, 1979 – present; Director, 1986 – 1989, 1993; President, 1993

FARMER ORGANIZATION SERVICE:

Indiana Farm Management Association, Inc., Director and Secretary, 2002 – present

Previous Farmer Organization Service:

Wiregrass Farm Analysis Association, Inc., Founder and Consultant, 1983 –1994

Accomplishments: I guided a steering committee through the process of organizing the Wiregrass Farm Analysis Association in 1984. From 1984 to 1995, I provided the leadership needed to develop the association's service programs and funding base. I also served as the mentor to a consultant-trainee in 1986. From 1984 through 1993, this association generated \$260,944.03 in revenues from consulting services I provided to association members. In my position as Extension Economist - Farm Business Management, I served as liaison between the association's board of directors and the Cooperative Extension Service at Auburn University, which sponsored the association.

Ohio Valley Farm Analysis Group, Inc., Fieldman, 1978 – 1983

Accomplishments: As Fieldman for the Ohio Valley Farm Analysis Group, I took over an ailing program. I was able to rebuild the members' confidence in the benefits of association participation through my management advising and farm records analysis work to rebuild membership numbers as a result. Membership in the association increased 50% during my tenure.

OTHER ORGANIZATION SERVICE:

National Farm Financial Standards Council, Charter Director, 1995 – 2007; Executive Council, 2006-2011; Secretary-Treasurer, 2006-2007; Vice-President 2007-2008; President 2008-2009; Immediate Past President, 2009-2010; Past President, 2010 -2011.

Farm Business Management CDE staff, 80th National FFA Convention, Indianapolis, IN, October 25, 2007

Farm Business Management CDE staff, 79th National FFA Convention, Indianapolis, IN, October 26, 2007

Assist Steve McKinney, Indiana Department of Local Government Finance, Assessment Division, with data needs relative to inventory/property taxes, 2001-2007.

National Farm Financial Standards Task Force, Member, 1992 – 1994

National Pork Producers Council, Financial Standards Task Force, 1996 – 1997, 1999

USDA Risk Management Agency, Planning Committee on Risk Management Education in the State of Indiana, December 1997

Integrated Resource Management Committee, Joint IBCA/Purdue, 1996-1997.

Indiana-Illinois Sustainable Ag Research and Education Project Kick-off Meeting, "Business" Study Group, January 1996

Marketing, and Policy Work Group, Joint Research/Extension/Industry Peanut Economics Committee, 1992

Dothan Area Chamber of Commerce, Agriculture Committee, Education and Development Subcommittee, Chairman, 1991 – 1992

Dothan Area Chamber of Commerce, Agriculture Committee, Member, 1991 – 1992

Southern Extension Farm Business Analysis Committee, Chairman, 1994 – 1995

Southtrust Bank of Dothan, Alabama, Tri-States Panel on Agriculture and Agribusiness, Panelist and Acting Recording Secretary, 1986 – 1992

SERVICE ON DEPARTMENT AND UNIVERSITY COMMITTEES:

NIFA Review Committee, Farm Management/ Production Economics Committee, 2010-2011.

Purdue Agricultural Economics Report's Editorial Board, October 2006 – present.

Purdue Extension Financial Crisis Task Force, 2009.

Purdue Extension Intellectual Interests & Skills Asset Inventory Team, 2008.

Agricultural Economics Department's Future Directions and Staffing Committee, 2008.

Scope and Objectives Committee/Department Strategic Planning Process, August-October 2007.

Search Committee for Agricultural Economics Department's Director of Cropping Systems Management Education, June – August 2007.

Administrative Review Committee for review of Agricultural Economics Department Head, March-April 2007

Top Farmer Workshop Planning Committee, 2004-present.

CES Professional Development Conference Planning Committee, 2004, 2005.

Extension Farm Progress Show Planning Committee, Joint between Purdue Extension and the University of Illinois Extension, April-September 2003.

Ag School Faculty/Staff Well-being Road-mapping Committee, 2001.

College of Agriculture, Academic/Professional Staff Promotion Committee, 2000 – 2002

Departmental Working Committee Developing Extension Educational Materials on the Subject of "Strategic Planning for the Farm Business," Chair, 1995 – 1999

Agricultural Economics Department, Academic/Professional Staff Promotion Committee, 1998, 2000, 2001, 2002, 2003, 2004, 2006

Consumer and Family Sciences Extension CORE Committee, June 1998 – 2000

Extension Financial Management Plan of Work Oversight Team, 1999

Agricultural Economics Department, Production Economics, Finance, and Farm Management Topical Area Committee, CSREES Review, 1998 – 1999

Indiana Extension Beef-Forage Integrated Resource Management Program Steering Committee, 1996 – 1998

Evaluation of the Agriculture School's Audience Analysis Program, 1998

Purdue Extension Plan of Work Writing Team, Financial Management Issue Area, 1998

Selection Committee, Townsend Best Business Plan Awards given for the best business plans produced by undergraduate students in AGEC 412, April 1998

Ad hoc Departmental Committee, Planning a Risk Management Program for the Agriculture Forum, January 1997

Worked with Dave Petritz, John Baugh, and Terry Streuh on January 15, 1996 to obtain continued funding for The Farm Counseling Project in Indiana. Wrote a proposal entitled "Serving the Financial Education Needs of Indiana Farmers" which dealt with The Farm Counseling Project in Indiana.

Teaching Assistant, Annual Top Farmer Crop Workshop, 1995-present.

Agricultural Economics Department, Food Systems 21 Project Sub-committee, Reporting on the Swine Industry

Undergraduate Farm Management Curriculum Review Committee, Agricultural Economics Department, Member, Prepared an outline for the committee entitled "Proposed Subject Matter Content of Undergraduate Farm Management Curriculum." Drafted a course outline for a course entitled "Accounting For Farm Business Planning And Control" which was later approved as a new course by the Ag Economics Department faculty and by the faculty of the College of Agriculture

Alabama Farm Business Analysis Staff, Committee that planned the 13th annual meeting of the National Association of Farm Business Analysis Specialists, 1985

Kentucky Farm Business Analysis Staff, Staff Conference Program Planning and In-service Training Committee, Chairman, 1981 – 1983

Kentucky Farm Business Analysis Staff, Committee that planned the 11th annual meeting of the National Association of Farm Business Analysis Specialists, 1983

EXTERNAL FUNDING:

North Central Region Risk Management Education Center Grant; “Enhancing Landlord/Tenant Relationships in Volatile Markets: Managing Financial, Legal, and Human Risks,” Bruce Erickson, Alan Miller, and Craig Dobbins, \$38,847, March 2010.

USDA National Research Initiative Grant; “Intergenerational Transfers for Strong and Sustainable Small and Medium-Sized Farm Family Businesses,” Maria Marshall, Janet Ayres, Craig Dobbins, William Alan Miller, and Christine Wilson; total sponsor cost \$485,127; Miller’s percentage as co-investigator is 15%. October 2008.

Risk Management Programs for Indiana Specialty and Priority Crop Producers, Funded by USDA/Risk Management Agency, Co-Principal Investigator on \$150,000 grant, allocated 3% salary support plus \$3,000 program support for Profitability 101 program with Maria Marshall and Christine Wilson, October 1, 2006 - September 30, 2007.

Member of the team that planned, developed, and delivered a two-day workshop program entitled “Making Financial Decisions in Your Farm Business” an executive training program for farmers funded by Farm Credit Services of Mid-America through the Center for Food and Agricultural Business at Purdue University, West Lafayette, IN. First presented in Middlebury, IN, January 2006.

Member of the team that planned, developed, and delivered a program entitled “The Executive Institute for Commercial Producers,” an executive training program for farmers funded by a \$600,000 grant from Farm Credit Services of Mid-America to the Center for Food and Agricultural Business at Purdue University, West Lafayette, IN.

“Training Farmers In The Use Of Farm Level Linear Programming For Evaluating The Profitability Of Alternative Agricultural Financial Management Strategies”, James L. Novak, George J. Young, and W. Alan Miller, funded in the amount of \$12,000 by the U.S.D.A. – Extension Service, project funded for the fiscal period April 1, 1989, through March 31, 1990.

Unrestricted support of peanut economics education and research-programs:

- 1) Houston County Farmers Federation, \$500, February 11, 1993
- 2) Barbour County Farmers Federation, \$200, February 24, 1993
- 3) Alabama Peanut Producers Association, \$3,000, April 24, 1993
- 4) Barbour County Farmers Federation, \$200, February 23, 1994
- 5) Alabama Peanut Producers Association, \$2,000, 1994

REFEREED JOURNAL ARTICLES:

“Farm Enterprise Analysis: Has It Lost Its Usefulness?” A. Miller, F. Barnard, N. Brown, B. Duckworth, B. Wheeling, and R.L. Wittman, *Journal Of The American Society Of Farm Managers And Rural Appraisers*, June 4, 2010.
http://portal.asfmra.org/userfiles/file/333_Barnard.pdf

“Farming Together: Developing the Next Generation of Management,” Cole Ehmke and Alan Miller, *Journal of Extension*, October 2008, Volume 46, Number 5.

“Which Way to Grow at MBC Farms,” C. Ehmke, C. Dobbins, A. Gray, W. A. Miller, M. Boehlje, *Review of Agricultural Economics* 26(4):589-602,2004.

“Preparing Reliable Farm Financial Statements: Conceptual and Procedural Issues”, W. A. Miller, F. L. Barnard, *Journal Of The American Society Of Farm Managers And Rural Appraisers*, 1996.

Presented Poster, Published Abstract: “When Should A Farmer Retire?” James L. Novak and Alan Miller. American Agricultural Economics Association’s annual meeting, San Diego, CA, August, 1994. Abstract: *American Journal of Agricultural Economics*, 76, 5 (1994).

CONTRIBUTIONS TO BOOKS:

“Positioning The Farm Business,” adapted from Purdue University Department of Agricultural Economics Staff Paper 98-9, June 1998, by Alan Miller, Mike Boehlje, and Craig Dobbins was reprinted with the authors' permission as addendum 4.1 in *Strategic Approach to Farming Success*, W.T. Nell and R.J. Napier (ISBN 0-620-33428-2), 2005.

“Estate Planning,” S.A. DeVaney, and W.A. Miller, *Encyclopedia of Aging*, 1st Edition, Volume 2. Macmillan Reference USA, 2002.

ABSTRACTS PUBLISHED IN CONFERENCE PROCEEDINGS:

“Measuring and Analyzing Farm Financial Performance,” National Farm Management Conference, June 13-17, 2010. Available on-line at the Ag Risk Education Library.

“Planning for Intergenerational Transfers of Family Farm Businesses: Consideration of FSA Payment Limit Eligibility After the 2008 Farm Bill,” National Farm Management Conference, June 13-17, 2010. Available on-line at the Ag Risk Education Library.

“Strategic Business Planning for Commercial Producers,” A. Gray, M. Boehlje, C. Dobbins, C. Ehmke, W.A. Miller, *Proceedings of the 2004 Triennial Conference held in Lexington, KY.*, 2004.

“The Influence of Irrigation, Rotation and Folicur on the Net Returns to Land and Management from Quota Peanut Production,” W. A. Miller, B. E. Gamble, T. D. Mahoney, Abstract in the 1995 Proceedings, American Peanut Research and Education Society, Vol. 27, December 1995.

“Economic Performance Characteristics of Bahiagrass-Peanut Rotations Relative to Continuous Peanuts,” W. A. Miller and T. D. Mahoney, Abstract published in the proceedings of the American Peanut Research and Education Society’s twenty-sixth annual meeting, Volume 26, 1994.

“Economic Performance Characteristics of the Irrigated and Non-irrigated Production of Continuous Peanuts and a Peanut-Corn Rotation,” W. A. Miller and B. E. Gamble, Abstract published in the proceedings of the American Peanut Research and Education Society’s twenty-fifth annual meeting, Volume 25, 1993.

OTHER PUBLICATIONS:

“Crop Economics Very Strong,” A. Miller, B. Erickson, and C. Dobbins, Purdue Agricultural Economics Report: Agricultural Outlook Special Issue, Page 11, October 2010.

“Production Costs UP for 2010,” B. Erickson, A. Miller, and C. Dobbins, Purdue Agricultural Economics Report, Agricultural Outlook Special Issue, Page 10, October 2010.

“2011 Purdue Crop Cost and Return Guide: October 2010 Estimates,” C. Dobbins, A. Miller, B. Erickson, B. Nielsen, T. Vyn, B. Johnson, and K. Wise, Purdue Extension Publication ID-166-W revised, October 2010.

“2010 Indiana Farm Management Profiles,” A. Miller, C. Hurt, N. Olynk, C. Dobbins, F. Barnard, B. Erickson, and James Mintert, Purdue Extension publication CES 369, June 2010.

“78th Annual Indiana Farm Management Tour,” W. A. Miller, Purdue Agricultural Economics Report, May 2010.

“Farm Business Restructuring in Light of FSA Payment Limit Eligibility Rules in the 2008 Farm Bill,” Alan Miller, Paper (10 pages) presented at National Farm Management Conference January 2010. Available on-line at the Ag Risk Education Library.

“Planning for Farm Succession,” Miller, W.A. and C.L. Dobbins; This step by step checklist and action planning tool is included in the Farming Together Workshop program manual for which it was originally written and is available for a purchase price of \$35.

“2010 Purdue Crop Cost and Return Guide,” A. Miller, C. Dobbins, B. Erickson, B. Nielsen, T. Vyn, B. Johnson, and K. Wise, Purdue Extension Publication ID-166-W (revised), January 2010.

“Purdue Farm Record Book,” Alan Miller, George Patrick, Freddie Barnard, and Luc Valentin, Purdue Extension Publication Number EC-6-20 (revised), November 2009.

“Purdue Crop Budget Update,” A. Miller, Purdue Agricultural Economics Report, November 2009. <http://www.agecon.purdue.edu/extension/pubs/paer/2009/november/paer1109.pdf>

“2010 Purdue Crop Cost and Return Guide,” A. Miller, C. Dobbins, B. Erickson, B. Nielsen, T. Vyn, B. Johnson, and K. Wise, Purdue Extension Publication ID-166-W (revised), September 2009.
http://www.agecon.purdue.edu/extension/pubs/id166_2010_Sept09.pdf

- “Producing the 2010 Crop: Input Cost Projections,” B. Erickson, A. Miller, and C. Dobbins, Purdue Top Farmer Crop Monthly Update, September 2009.
http://www.agecon.purdue.edu/top/farmer/newsletter/TFCW9_2009.pdf
- “Should I Downsize/Exit? M. Boehlje, A. Miller, and C. Dobbins, unnumbered Purdue Extension Publication, August 2009.
http://www.agecon.purdue.edu/news/financial/downsize_extension.pdf
- “2009 Indiana Farm Management Profiles,” Roman Keeney and Tamara Truax, George Patrick, Bruce Erickson, Craig Dobbins, and Alan Miller (edited by Alan Miller), Purdue Extension Publication CES-367, June, 2009.
- “Changing Input Costs and Grain Prices: Implications for Crop Selection and Management,” Bruce Erickson, Todd Hubbs, Alan Miller, and Craig Dobbins, Purdue Agricultural Economics Report, pages 15-18, February 2009.
- “Changing Input Costs and Grain Prices: Implications for Crop Selection and Management,” Bruce Erickson, Todd Hubbs, Alan Miller, and Craig Dobbins, Purdue Top Farmer Crop Workshop Monthly Update, February 2009.
- “Factors Shaping Price and Availability in This Year’s Fertilizer Market,” Bruce Erickson and Alan Miller, Top Farmer Crop Workshop Monthly Update, January 2009.
- “2009 Purdue Crop Cost and Return Guide (January 2009 edition),” Alan Miller, Craig Dobbins, Bruce Erickson, Bob Nielsen, Tony Vyn, and Bill Johnson, Purdue Extension publication ID-166-W (revised), January 2009.
http://www.agecon.purdue.edu/extension/pubs/id166_2009_Jan09.pdf
- “Establishing a Cash Rent in an Uncertain Economic Environment,” Luc Valentin, Craig Dobbins, and Alan Miller, December 2008.
http://www.agecon.purdue.edu/news/financial/leases_final.pdf
- “2009 Purdue Crop Cost and Return Guide (October 2008 edition),” Alan Miller, Craig Dobbins, Bruce Erickson, Bob Nielsen, Tony Vyn, and Bill Johnson, Purdue Extension publication ID-166-W, http://www.agecon.purdue.edu/extension/pubs/ID166_2009.pdf
- “2008 Indiana Farm Management Profiles,” Craig Dobbins, Corinne Alexander, Jennifer Dennis, Roberto Lopez, Bruce Erickson, Luc Valentin and Alan Miller (edited by Alan Miller), Purdue Extension Publication CES-365, June, 2008.
http://www.agecon.purdue.edu/extension/programs/FT_files/Farm_Mgmt_Profiles_2008.pdf
- “2008 Purdue Crop Cost and Return Guide (February 2008 edition),” Alan Miller, Craig Dobbins, Bob Nielsen, Tony Vyn, Bill Johnson, and Shawn Conley, Purdue Extension publication ID-166-W.
http://www.agecon.purdue.edu/extension/pubs/id166_2008_FEB08.pdf

- “Purdue Electronic Record Book” documentation accompanying Excel spreadsheet, Alan Miller, Craig Dobbins, Luc Valentin, Christine Wilson, Freddie Barnard, George Patrick, John Chen, and Derek Farnsworth, February 2008.
- “2008 Purdue Crop Cost and Return Guide (November 2007 edition),” Alan Miller, Craig Dobbins, Bob Nielsen, Tony Vyn, Bill Johnson, and Shawn Conley, Purdue Extension publication ID-166-W, http://www.agecon.purdue.edu/extension/pubs/ID166_2008.pdf
- “Crop Input Costs Swell for 2008,” A. Miller, *Agricultural Outlook for 2008 in a Nutshell*, Purdue Agricultural Economics Report, page 12, November 2007.
<http://www.agecon.purdue.edu/extension/pubs/paer/2007/november/paer1107.pdf>
- “Flex Rent, Crop-Share, and Cash Rent Lease Comparisons Description: Flex Rent Tool User Guidelines, Luc Valentin, Alan Miller, and Craig Dobbins, November 2007.
http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp
- “Crop-Share and Cash Rent Lease Comparisons Description (Version 1.6),” Alan Miller and Craig Dobbins, October 2007.
http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp
- “Crop Input Costs Swell for 2008,” A. Miller, *Agricultural Outlook 2008, Managing Great Times and Great Risks in 2008*,” pages 9-10, September 2007.
http://www.agecon.purdue.edu/extension/prices/pdfs/Outlook2008_summary.pdf
- “2007 Indiana Farm Management Profiles,” R. Keeney, C. Hurt, M. Schutz, F. Barnard, B. Erickson, and A. Miller (edited by Alan Miller), Purdue Extension Publication CES-360, June, 2007.
- “Cropland Leasing Update –Flexible Cash Leases,” May 2007.
[http://www.agecon.purdue.edu/extension/pubs/Farmland_values_files/CroplandLeasingUpdateFlexCash2007\(2\).pdf](http://www.agecon.purdue.edu/extension/pubs/Farmland_values_files/CroplandLeasingUpdateFlexCash2007(2).pdf)
- “2007 Purdue Crop Cost and Return Guide,” Craig Dobbins, Alan Miller, Tony Vyn, and Shawn Conley, Purdue Extension Publication ID-166-W, February 2007.
http://www.agecon.purdue.edu/extension/pubs/ID166_2007.pdf
- “Crop Input Prices in 2007: Is Any Relief in Sight?,” *Excitement, Change, Optimism: Here Comes 2007*, A. Miller, Purdue Agricultural Economics Report, pages 9-10, October, 2006.
- “Crop Input Prices in 2007: Is Any Relief in Sight?” A. Miller, *Agricultural Outlook 2007, Excitement, Change, Optimism: Here Comes 2007*, pages 9-10, September, 2006
<http://www.agecon.purdue.edu/extension/prices/pdfs/outlooksummary2006.pdf>.
- “2006 Indiana Farm Management Profiles,” R. Keeney, C. Alexander, B. Erickson, A. Miller (edited by Alan Miller), Purdue Extension Publication CES-362, June, 2006.
- “Purdue Crop Guide,” C. L. Dobbins, W. A. Miller, Purdue Extension Publication ID 166-W, January, 2006.

- “Crop Costs Add New Fears,” W.A. Miller, *Agricultural Outlook 2006 and Beyond*, Outlook Summary 2006, pages 6-7, September, 2005.
<http://www.agecon.purdue.edu/extension/prices/pdfs/outlooksummary2006.pdf>
- “Huge Crop Cost Increases, But Stick with Rotations for 2006,” C. Dobbins and A. Miller, *Agricultural Outlook 2006 and Beyond*, page 7, September, 2005.
<http://www.agecon.purdue.edu/extension/prices/pdfs/outlooksummary2006.pdf>
- “Estimating Breakeven Sales for Your Small Business,” C. Ehmke, W.A. Miller, Agricultural Innovation and Commercialization Center (AICC) Purdue University Cooperative Extension Service, EC-725, July, 2005.
- “What Papers Does the Federal Government Require a New Small Business to File?” C. Ehmke, W.A. Miller, Frequently Asked Farm Management and Marketing Questions, FAQ-21, July, 2005.
- “What Papers Does Indiana Require a New Small Business to file?” C. Ehmke, W.A. Miller, Frequently Asked Farm Management and Marketing Questions, FAQ-22, July, 2005.
- “2005 Indiana Farm Management Profiles,” C. Dobbins, M. Marshall, J. Dennis, F. Barnard (edited by Alan Miller), Purdue Extension publication CES-358, June 2005.
- “Input Prices Keep Soaring,” *2005 Agricultural Economy Can't Match Last Year*, A. Miller and C. Dobbins, Purdue Agricultural Economics Report, pages 12-13, February 2005.
- “Crop Margins Mean Belt Tightening,” *2005 Agricultural Economy Can't Match Last Year*, C. Dobbins and A. Miller, Purdue Agricultural Economics Report, pages 13-14, February 2005.
- “Purdue Crop Guide,” C. L. Dobbins, W. A. Miller, Purdue Extension Publication ID 166-W, January, 2005.
- “How Can I Be More Successful Hiring and Managing Employees?” A. Miller, Frequently Asked Management and Marketing Questions Desk Reference for Extension Educators, FAQ-December, 2004.
- “Input Costs Rise for 2004,” A. Miller, *Agricultural Outlook 2005 and Beyond!*, pages 5-6, <http://www.agecon.purdue.edu/extension/prices/pdfs/outlooksummary2005.pdf>, September, 2004.
- “Risk Management for Farmers,” W. A. Miller, C. Dobbins, S. Pritchett, M. Boehlje, C. Ehmke, Staff Paper 04-11, 2004.
- “Purdue Farm Record Book,” W. A. Miller, G. Patrick, F. Barnard, Purdue Extension publication EC-6-20, Revised 2004.
- “Indiana Farm Management Profiles 2004,” M. Schutz, M. Marshall, C. Dobbins, C. Alexander, G. Patrick (edited by Alan Miller), Purdue Extension publication CES-356, June 2004.

- “Developing Vision and Mission Statements,” C. Ehmke, C. Dobbins, A. Gray, M. Boehlje, W.A. Miller, Purdue Extension publication EC-720, 2004.
- “Strategic Planning: Scanning the Horizon – Farm Business Management in the 21st Century,” C. Dobbins, A. Gray, M. Boehlje, W.A. Miller, C. Ehmke, Purdue Extension publication EC-716, May 2004.
- “The Internal Analysis of Your Farm Business: What is Your Farm’s Competitive Advantage?” A. Gray, M. Boehlje, C. Ehmke, C. Dobbins W.A. Miller, Purdue Extension Publication EC-721, May 2004.
- “Purdue Crop Guide,” W.A. Miller, C.L. Dobbins, Purdue Extension publication ID 166-rev, February, 2004.
- “Crop rotations for 04: More Beans?” A. Miller, C.L. Dobbins, , Purdue Agricultural Economics Report, pages 3-4, February 2004.
- “Crop Costs Turn Higher,” Alan Miller, *Agricultural Outlook for 2004*, Purdue Agricultural Economics Report, pages 1-5, February 2004.
- “Landlord Knowledge of Farmland Leasing: Do You Need a Farm Manager?” G. Harrison, W.A. Miller, C. Dobbins, Purdue Agricultural Economics Report, 11-12, August 2004.
- “Planting The Seeds For A Solid Future,” Alan Miller, The Journal, Farm Credit Services of Mid-America’s Customer Magazine, Summer Issue, 2003.
- “ Is Your Farm Business Accurately Measuring Profitability: A Checklist for Building Complete, Accurate and Consistent Financial Statements,” Alan Miller, Cole Ehmke, Craig Dobbins, and Michael Boehlje, Strategic Business Planning for Commercial Producers, Center for Food and Agricultural Business, 26 pages, 2003.
<http://www.agecon.purdue.edu/extension/sbpcp/resources/profitability.pdf>
- “Indiana Farm Management Profiles 2003,” Steve Lovejoy, Sally Thompson/Alan Miller, Chris Hurt, Freddie Barnard, and Craig Dobbins (edited by Alan Miller), Purdue Extension publication CES-349, June 2003.
- “Input Prices Rise, Especially for Corn,” Alan Miller, *Agricultural Income Prospects Turn Upward for 2003*, Purdue Agricultural Economics Report, page 4, February 2003.
- “Purdue Crop Guide,” C.L. Dobbins, W.A. Miller, Purdue Extension publication ID 166-rev, January, 2003.
- “Where Can I Find Information About Farm Accounting Software?” A. Miller, Frequently Asked Farm Management and Marketing Questions, FAQ-15, December, 2002.
- “How Do I Bring My Son Or Daughter Into The Family Farm Operation?” A. Miller, Frequently Asked Farm Management and Marketing Questions, FAQ-13, December 2002.

- “Strategic Business Planning for Commercial Producers,” C.C. Ehmke, A. W. Gray, M.D. Boehlje, C.L. Dobbins, W.A. Miller, Instructors Manual, Center for Food and Agricultural Business, Purdue University, October, 2002.
- “Indiana Farm Management Tour Stories,” W.A. Miller, J.R. Fulton, G.F. Patrick, C.A. Hurt, C.L. Dobbins, J.M. Lowenberg-DeBoer, July, 2002.
- “Economics of the Shift to Soybeans in Indiana,” W. A. Miller, Prices and Outlook Briefing Paper, May 2002.
- “Using Accounting Software to Keep Financial Records,” D.A. Schroeder, R.E. Booker, W.A. Miller, Staff Training Manual, Purdue University Cooperative Extension Service, February, 2002.
- “Purdue Crop Guide,” C.L. Dobbins, W.A. Miller, D.H. Doster, E.F. Christmas, and R.L. Nielsen, Purdue Extension publication ID 166-rev, January, 2002.
- “Management Profile of the Chris A. Geiger Farm,” Indiana Farm Management Tour Publication, July 5, 2001.
- “Are Your Management Skills Ready for the Twenty-first Century?” M. Boehlje, C. Dobbins, W. A. Miller, Purdue University Extension Publication ID-239, 2000.
- “Key Financial Performance Measures for Farm General Managers,” W.A. Miller, Michael Boehlje, Craig Dobbins, Purdue University Extension Publication ID-238, 2000.
- “Checking Your Farm Business Management Skills,” Michael Boehlje, Craig Dobbins, W.A. Miller, Janet Bechman, Aadron Rausch, Purdue University Extension Publication ID-237, August 2000.
- “Farmers as Plant Managers and General Managers: Which Hat Do You Wear?,” Craig Dobbins, Michael Boehlje, W.A. Miller, Purdue University Extension Publication ID-236, July 2000.
- “Can I Repay? Managing Farm Debt Repayment Capacity,” W.A. Miller, Michael Boehlje, Craig Dobbins, Purdue Agricultural Economics Report, July 2000.
- “Developing a Strategic Plan for Your Operation,” W.A. Miller, Proceedings of the National P.O.R.K. Academy, pp. 185-194, National Board as implemented by the National Pork Producers Council, June 7, 2000.
- “Financial Performance Measurement and Analysis,” Craig Dobbins, Michael Boehlje, W.A. Miller, Freddie Barnard, Purdue Agricultural Economics Report, March 2000.
- “Positioning the Farm Business, Applying Strategic Planning to the Farm, Educator’s Training Manual,” W.A. Miller, Mike Boehlje, Craig Dobbins, Purdue Cooperative Extension Service, February 1999.

- “Measuring and Analyzing Farm Financial Performance,” Mike Boehlje, Craig Dobbins, W.A. Miller, Dawn Miller, Freddie Barnard, EC-712, Purdue University Cooperative Extension Service, October 1999.
- “Responding to Financial Stress: What Are the Options?,” Mike Boehlje, Craig Dobbins, W.A. Miller, Purdue Agricultural Economics Report, December 1999.
- “Management Profile of the Ray and Bernice Rexing Farm,” Indiana Farm Management Tour Publication, July 7, 1999.
- “Positioning The Farm Business,” W. A. Miller, M. Boehlje, C. Dobbins, Staff paper #98-9, Department of Agricultural Economics, Purdue University, June 1998.
- “Food System 21: Gearing Up for the New Millennium – Part 1: Hog/Pork Sector”, M. Boehlje, K. Clark, C. Hurt, D. Jones, W. A. Miller, B. Richert, W. Singleton, A. Schinkel, Purdue Agricultural Economics Report, Department of Agricultural Economics, Purdue University, May 1998.
- “Positioning the Farm Business,” M. Boehlje, W. A. Miller, C. Dobbins, Department of Agricultural Economics, Purdue University, April 1998.
- “Future of U.S. Hog/Pork Sector Rests in Future Structural Transformations”, M. Boehlje, C. Hurt, W. A. Miller, D. Jones, B. Richert, W. Singleton, A. Schinkel, K. Clark, *Feedstuffs*, March 9, 1998.
- “To Position for Future, U.S. hog/pork sector needs to lower prices, expand worldwide”, M. Boehlje, C. Hurt, W. A. Miller, D. Jones, B. Richert, W. Singleton, A. Schinkel, K. Clark, *Feedstuffs*, March 2, 1998.
- “Food System 21, Gearing Up for the New Millennium”, M. Boehlje, K. Clark, C. Hurt, D. Jones, W. A. Miller, B. Richert, W. Singleton, and A. Schinckel, Contributed to Chapter 9, Hog/Pork Sector, Purdue University Cooperative Extension Service, 1997.
- “Land Values Rise Again”, J. H. Atkinson, W. A. Miller, K. Cook, Purdue Agricultural Economics Report, Department of Agricultural Economics, Purdue University, August 1997.
- “Management Profile of the David Miers Farm,” Indiana Farm Management Tour Publication, Department of Agricultural Economics, Purdue University, July 9, 1997.
- “Strategic Planning For The Farm Business”, W. A. Miller, M. Boehlje, C. Dobbins, Staff Paper #97-3, Department of Agricultural Economics, Purdue University, February 1997.
- “Management Profile of Hayhurst Farms,” Indiana Farm Management Tour Publication, Department of Agricultural Economics, Purdue University, July 9, 1996.
- “Indiana Comparative Farm Business Summary 1994”, W. A. Miller, Purdue University Cooperative Extension Service Publication No. EC-706, November 1995.

- “Comparing Your Farm’s Labor Performance”, W. A. Miller, Purdue Agricultural Economics Report, August/September 1995.
- “Financial Guidelines For Agricultural Producers, Recommendations of the Farm Financial Standards Council (Revised)”, Farm Financial Standards Council, July 1995. (Note: I served on the Council’s board of directors during the revision and as a result I was one of many individuals who worked on the revisions. I was one of four individuals singled out for recognition at the Council’s annual meeting on November 11, 1995, for technical and editorial contributions as a reviewer of the exposure drafts of the revised publication.)
- “Peanut Economics”, W. A. Miller, Peanut Production and Management Practices Research Report Series No. 9, Alabama Agricultural Experiment Station, Auburn University, March, 1994.
- “Potential yield Increases From A New Fungicide for White Mold Control in Peanuts”, A. K. Hagan, J .R. Weeks, K.L. Bowen, W. A. Miller and D. L. Hartzog. Peanut Production and Management Practices Research Report Series No. 9, Alabama Agricultural Experiment Station, Auburn University, March, 1994.
- “1994 Budgets for Major Row Crops in Alabama”, Bob Goodman, James Hurst, Alan Miller, and James Novak, AEC BUD 102, Alabama Cooperative Extension Service, February, 1994.
- “Alabama Agricultural Outlook and Policy Issues”, Alan Miller, et. al. AEC94-1, Dept. of Agricultural Economics and Rural Sociology, Auburn University, February, 1994.
- “Farm Financial Standards/ St. Joseph Data Service Year-End Analysis System: Overview of Differences Between Standards and SJDS Management Analysis Reports”, Published in the Minutes of the Southern Extension Farm Business Analysis Committee, October, 1993.
- “1992 Analysis Summary Data”, Alan Miller, Wiregrass Farm Analysis Association, September, 1993.
- “1993 Peanut Enterprise Budget”, Jerry Crews, Alan Miller, Dallas Hartzog, and Ron Weeks, Annual Update for the *Farm Management Manual*, Alabama Cooperative Extension Service, January 1993.
- “1993 Agricultural Outlook”, Lavaughn Johnson, Bob Goodman, James Novak, James Hurst, Alan Miller, Walt Prevatt, George Young, Harry Strawn, and Jerry Crews, Special Extension Report, Department of Agricultural Economics and Rural Sociology, January, 1993.
- “1991 Analysis Summary Data”, Alan Miller, Wiregrass Farm Analysis Association, June, 1992.
- “Agricultural Outlook 1992”, Jerry Crews, Robert Goodman, James Hurst, Lavaughn Johnson, Alan Miller, James Novak, Walter Prevatt, Harry Strawn, Louis Williams, George Young, *Alabama Agribusiness*, Volume 30, Number 2, January, 1992.

- “1992 Peanut Enterprise Budget”, Jerry Crews, Alan Miller, Dallas Hartzog, and Ron Weeks, Alabama Annual Update for the *Farm Management Manual*, Alabama Cooperative Extension Service, January, 1992.
- “Food, Agriculture, Conservation and Trade Act of 1990”, Loose-leaf packet of materials on the 1990 Farm Act prepared by the staff of the Department of Agricultural Economics and Rural Sociology, Auburn University, March, 1991.
- “Agricultural Outlook 1991”, Jerry Crews, Bob Goodman, James Hurst, Lavaughn Johnson, Dan Linton, Alan Miller, James Novak, Harry Strawn, Louis Williams, and George Young, Special Extension Report, Department of Agricultural Economics and Rural Sociology, Auburn University, January, 1991.
- “1991 Peanut Enterprise Budget”, Jerry Crews, Alan Miller, Dallas Hartzog, and Ron Weeks, Annual Update for the *Farm Management Manual*, Alabama Cooperative Service, January, 1991.
- “1990 Analysis Summary Data”, Alan Miller, Wiregrass Farm Analysis Association, June, 1991.
- “Production Economics”, Alabama Peanut Production Guide, D. L. Hartzog, J. O. Donald, A. K. Hagan, T. W. Tyson, L. Curtis, J. R. Weeks, J. Everest, A. Miller, J. R. Crews and J. L. Johnson, Alabama Cooperative Extension Service Circular ANR-207, October, 1990.
- “1989 Analysis Summary Data”, Alan Miller, Wiregrass Farm Analysis Association, June, 1990.
- “1989 Analysis Summary Data”, Alan Miller, Wiregrass Farm Analysis Association, June, 1989.
- “1987 Analysis Summary Data”, Alan Miller and Don R. Parrish, Wiregrass Farm Analysis Association, August, 1988.
- “Cost of Production Management Crucial for Financial Progress”, George J. Young and Alan Miller, *Alabama Farmer*, April, 1988.
- “Cost Management Yields Financial Profit”, George J. Young and Alan Miller, *Alabama Farmer*, March, 1988.
- “Keep Farm Records Serviceable”, Alan Miller, *Alabama Farmer*, October, 1987.
- “1986 Analysis Summary Data”, Alan Miller and Don R. Parrish, Wiregrass Farm Analysis Association, May, 1987.
- “Study Your Farm’s Economic Performance”, Alan Miller, *Alabama Farmer*, February, 1987.
- “Managing the Risks of Stockering Purchased Feeder Cattle”, Alan Miller, *Alabama Farmer*, December, 1986.
- “Farm Analysis Associations: Components of the Program”, Alan Miller, Doug Henshaw, Don Parrish, Richard Smith, and Hal Pepper, *Alabama Agribusiness*, October, 1986.

- “Managing Too Much Debt”, Alan Miller and Don Parrish, *Alabama Farmer*, October, 1986.
- “1985 Analysis Summary Data”, Alan Miller, Wiregrass Farm Analysis Association, May, 1986.
- “Analysis Shows How Business is Performing”, Alan Miller and Ron Montgomery, *Alabama Farmer*, February, 1986.
- “A Tried and Proven Technique for Successful Public Relations”, Alan Miller, National Association of Farm Business Analysis Specialist’s Fall Newsletter, October, 1985.
- “1984 Analysis Summary Data”, Alan Miller, Wiregrass Farm Analysis Association, August, 1985.
- “Wiregrass Farm Analysis Association Forms, Aims to Increase profitability, Improve Performance of Farms”, Alan Miller, *Farming*, January/February, 1985.
- “Soybean Production Systems in Tennessee”, Don Morris, Alan Miller, and C. M. Cuskaden, The University of Tennessee Agricultural Experiment Station Bulletin No. 629, November, 1983.
- “Decisions Concerning the 1983 Wheat and Corn Government Programs”, W. Donald Shurley, Steven K. Riggins, Craig D. Gibson, and Alan Miller, Kentucky Agri-Business News no. 23, November, 1982.
- “1982 Analysis Summary Data and 1983 Spring Report”, Craig D. Gibson and Alan Miller, Ohio Valley Farm Analysis Group, March, 1983.
- “1981 Analysis Summary Data and 1982 Spring Report”, Craig D. Gibson and Alan Miller, Ohio Valley Farm Analysis Group, March, 1982.
- “1980 Analysis Summary Data and 1981 Spring Report”, Craig D. Gibson and Alan Miller, Ohio Valley Farm Analysis Group, March, 1981.
- “1979 Analysis Summary Data and 1980 Spring Report”, Craig D. Gibson and Alan Miller, Ohio Valley Farm Analysis Group, March, 1980.
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**AGRICULTURAL & NATURAL RESOURCES TIMELY INFORMATION,
PURDUE AGRICULTURAL ECONOMICS SERIES:**

- “Indiana Land Values & Cash Rent Increases to Cool Off”, J. H. Atkinson, W. A. Miller, Agricultural Outlook, Purdue University Agricultural Economics Department, September 1997.
- “Economics”, W. A. Miller, *Beef Cattle Integrated Resource Management Newsletter*, Purdue University Cooperative Extension Service, July/August 1996.

- “Crop Insurance And Late Plantings”, G. Patrick, W. A. Miller, Ag Answers Mailgroup and DTN, Purdue University Agricultural Extension Service, June 10, 1996, and Indiana Crop Weather Report, Vol. 46, #10, Indiana Ag Statistics Service, June 10, 1996.
- “Crop Insurance and 1996 Crops”, G. Patrick, W. A. Miller, Purdue University Agricultural Extension Service, May 10, 1996. Sent to ANR mail group and county offices.
- “The 1996 Farm Bill: Issues And Answers For Indiana Farmers And Landowners”, W. A. Miller, J. H. Atkinson, B. F. Jones (Purdue University, D. B. Schweikhardt, S. S. Batie (Michigan State University), Purdue University Agricultural Extension Service, April, 1996.
- “The 1996 Farm Bill: Issues And Answers For Michigan Farmers And Landowners”, D. B. Schweikhardt, S. S. Batie (Michigan State University), J. H. Atkinson, W. A. Miller, B. F. Jones (Purdue University), Michigan State University Agricultural Extension Service, April, 1996.
- “Where To Obtain Information On Accounting Software”, W. A. Miller, FBMN0009, Department of Agricultural Economics, Purdue University, December 1995.
- “Farm Costs: What Does It Take To Be Competitive?”, W. A. Miller, FBMN0008, Department of Agricultural Economics, Purdue University, October 1995.
- “Summary of Research Results: Wisconsin Milk Production Costs”, W. A. Miller, FBMN0007, Department of Agricultural Economics, Purdue University, June 1995.
- “Evaluating Options Available To Producers Enrolled In The 1995 Feed Grains Program Who Are Prevented From Planting Corn Or Who Have Failed Corn Acreage”, W. A. Miller, FBMN0006, Department of Agricultural Economics, Purdue University, June 1995.
- “Crop Insurance and the Rain Delayed 1995 Corn Crop”, W. A. Miller, G. Patrick FBMN0005, Department of Agricultural Economics, Purdue University, May 1995.
- “Improving The Comparability Of Labor Information Compiled For Use In The Indiana Farm Business Summary”, W. A. Miller, C. Dobbins, FBMN0004, Department of Agricultural Economics, Purdue University, May 1995.
- “Farm Labor Performance Measures”, W. A. Miller, FBMN0003, Department of Agricultural Economics, Purdue University, April 1995.
- “When Is Stock Not An Asset,” W. A. Miller, FBMN0001, Department of Agricultural Economics, Purdue University, March 1995.
- “Illinois Farm Business Performance In 1994, W. A. Miller, FBMN0002, Department of Agricultural Economics, Purdue University, March 1995.
- “Market Outlook for Peanuts”, Alan Miller, January, 1994.
- “NAFTA and GATT – Some Peanut Facts”, Dallas L. Hartzog and Alan Miller, January, 1994.

“Peanut Crop Insurance Update – 1993”, Alan Miller, December 14, 1992.

“Retaining Farm Raised Peanuts for Seed: Procedural and Economic Considerations”, Alan Miller, August 12, 1991.

“Peanut Crop Insurance Update”, Alan Miller, April 29, 1991.

“New Peanut Legislation”, Dallas, L. Hartzog and Alan Miller, October 19, 1990.

“Peanut Crop Update, Peanuts Dug for Hay, and Peanut Undermarketings”, Alan Miller, September 28, 1990.

“Peanut Crop Production Estimate, Peanut Crop Quality, Quota Peanut Prices, and Other Considerations”, Alan Miller, September 13, 1990.

COMPUTERIZED PLANNING TOOLS DEVELOPED:

“Measuring and Analyzing Farm Financial Performance,” Revision of Excel worksheets for measuring and analyzing farm financial performance, Alan Miller, Craig Dobbins, Freddie Barnard, Nicole Olynk, and Michael Boehlje. June 2010.

"Purdue Electronic Farm Record Book, Beta Version", Excel spreadsheet, developed by Alan Miller, Craig Dobbins, Luc Valentin, Christine Wilson, George Patrick, and Freddie Barnard, February 2008.

“Flex Rent, Crop-Share, and Cash Rent Lease Comparisons Spreadsheet, Luc Valentin, Alan Miller, and Craig Dobbins, November 2007.
http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp

“Crop-Share and Cash Rent Lease Comparisons Spreadsheet Version 1.6,” Alan Miller and Craig L. Dobbins, October 2007.
http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp

"Purdue Farm Record Book," print version in Excel, developed by Alan Miller, Craig Dobbins, Christine Wilson, George Patrick, and Freddie Barnard, August, 2006.

“Crop Share and Cash Rent Lease Comparisons Version 1,” developed by Alan Miller, Ramiro Guzman, and Craig L. Dobbins, December 1996.

“Purdue Cow-Calf Enterprise Analysis,” developed by Alan Miller and Kirk Vanzant. Mr. Vanzant was working on his M.S. in Ag Economics (nonthesis). An Excel spreadsheet template and items of supporting written documentation were developed for analyzing the financial performance of beef cow-calf operations under Indiana conditions. A hard copy version of the worksheet that can be printed with the program was field tested by IRM Extension Educators on twelve IRM program cooperators' farms.

Electronic Spreadsheet Templates Developed for Consulting with Farmers:

- 1) Template for estimating the costs of retaining runner-1 peanuts for seed (1991)
- 2) Set of four templates for evaluating the impact of rotation, grazing, and irrigation treatments on corn yields and profitability (1988-1991 data)
- 3) Set of three templates for evaluating the impact of rotation, grazing, and irrigation treatments on peanut yields and profitability (1988 data)
- 4) Template for deriving stocker cattle bid prices (1986)
- 5) Template for evaluating government program participation options (1986)
- 6) Template for evaluating alternative peanut contracts (1984)

SELECTED CONFERENCE PAPERS AND PRESENTATIONS:

National Farm Management Conference, Fargo, ND: Presentation #1) Measuring and Analyzing Farm Financial Performance and Presentation #2) Planning for Intergenerational Transfers of Farm Family Businesses, June 14-15, 2010.

“Estate Planning and Multigenerational Farming: Taking Charge of Your Future,” Farm Futures Management Summit, Sheraton City Centre Hotel, Indianapolis, IN, January 22, 2009.

“Farm Enterprise Analysis: Has It Lost Its Usefulness?” Farm Financial Standards Council’s Annual Technical Symposium, July 17, 2008, Red Wing, MN.

“Impressions of Management Accounting,” Super Powering Profits Workshop, Presented by Successful Farming, the Farm Financial Standards Council, and Agriculture Online, and Sponsored by ASGROW, Purdue University, West Lafayette, IN, January 30, 2008.

“Rental Arrangements,” moderator for panel discussion, 2007 Indiana Bankers Agricultural Clinic, Purdue University, West Lafayette, IN, November 29, 2007.

“Educational Institution Perspective on Farm Financial Standards,” Farm Financial Standards Council’s Technical Symposium and Annual Meeting, August 10, 2007.

“Understanding Farm Leases,” Midwest Women in Agriculture Conference, Conner Prairie, Noblesville, IN, February 8, 2007.

“Staying Competitive in Tomato Crop Production,” Moderator for panel discussion, Raw Products Session, Indiana Horticultural Congress, Indianapolis, IN, January 30, 2007.

“Working Together and Staying Friends,” Inaugural Return to the Farm or Ranch Planning Conference, Organized by the Texas Cooperative Extension Service of Texas A&M University, Ft. Worth, Texas, January 6, 2005.

“Different Ways to Share Ownership and Management,” Inaugural Return to the Farm or Ranch Planning Conference, Organized by the Texas Cooperative Extension Service of Texas A&M University, Ft. Worth, Texas, January 6, 2005.

- "Fundamentals of Farm Management," Midwest Ag Banking School, University Inn, West Lafayette, IN, November 29, 2004.
- "Succession Planning: How Do I Train the Next General Manager," Manchester College Small Business Entrepreneurship Conference, Manchester, IN, June 9, 2004.
- "Introduction to Indiana Agriculture," U.S. State Department Senior Seminar, Indianapolis, IN, October 13, 2003.
- "Farm Accounting Software Comparisons," Midwest Women In Ag Conference, Swan lake Resort, Plymouth, IN March 12, 2003.
- "Financing Aquaculture Enterprises," Indiana Aquaculture Association's Annual Meeting, Marion County Extension Office, Indianapolis, IN, March 23, 2002.
- "Farm Management Assistance Delivery Systems (in Indiana)," Regional Agricultural Economic Development Planning Meeting, Traverse City, Michigan, March 12, 2001.
- "Accounting and Financial Considerations in Agriculture," Indiana Society of Public Accountants 48th Annual Tax and Management Seminar, Indianapolis, IN, November 7, 2000.
- "Pork Production in the 21st Century: Developing a Strategic Plan for your Operation," National P.O.R.K. Academy, Indianapolis, IN, June 7, 2000.
- "Positioning the Farm Business" Co-organized and Presented with the Positioning the Farm Business Team, Honeywell Center, Wabash, IN February 2, 1999.
- "Tax Strategies for Reducing Financial Risk," American Farm Bureau Federation Annual Meeting, Co-presenters: Keith Kightlinger, University of Georgia Extension Specialist, and U.S. Congressman Kenny Hulshof, Charlotte, North Carolina, January 10, 1998.
- "Making A Living Farming," co-presented with Mike Boehlje, Indiana Farm Bureau Young Farmers Conference, January 31, 1997. Co-taught with Mike Boehlje.
- "Financing Workshop," co-presented with Mike Boehlje for Countrymark Co-op's 1996 Swine Sales Conference, Indianapolis, IN, March 12, 1996
- "Are You Culling The Right Cow?" W. A. Miller, Presented paper published in the Proceedings of the 4th Beef Integrated Resource Management Intensive Workshop, Bedford, IN, February 4-6, 1996.
- "Making a Living Farming" Workshop co-taught with Otto Doering and Bob Jones, Indiana Farm Bureau's 1996 Leadership Conference for Young Farmers, Indianapolis, IN, January 27, 1996.
- "Peanut Outlook", Tim Hewitt and Alan Miller, paper co-presented by the authors at the Southern Regional Outlook Conference, Atlanta, Georgia, September 26-29, 1994.

- “Tax Changes Affecting Farmers”, Presented at the Twentieth Annual Agricultural Leadership Conference, Dothan, Alabama, November 16, 1993.
- “Overview of the Farm Financial Standards Task Force’s Recommendations”, Southern Extension Farm Business Analysis Committee Meeting, Atlanta, Georgia, September, 1993.
- “Peanut Economic Outlook”, Florida panhandle peanut Shortcourse, Marianna, Florida, February 18, 1993.
- “NAFTA” Invited Presentation to the Enterprise Chamber of Commerce’s Legislative Committee, Enterprise, Alabama, February 2, 1993.
- “Financial Accounting and Reporting Standards for Ag Accounts”, Presented at Alabama Bankers Association’s Commercial Credit Conference, Montgomery, Alabama, September 3, 1992.
- “Farm Financial Accounting Standards and Practices”, Departmental Seminar, Agricultural Economics Department, Auburn University, April 29, 1992.
- “Economic Impact of the Peanut Program”, Presented at the Eighteenth Annual Agricultural Leadership Conference, Dothan, Alabama, December 18, 1991.
- “Managing Farming Risks”, Dr. James Novak, George Young and Alan Miller, 1989, Presented at Grant Funded Farm Management Workshops, Selma, Alabama, October 17-18, 1989; Headland, Alabama, October 24-26, 1989; Auburn, Alabama, March 1-2 1990.
- “Cutting Costs of Production”, George Young and Alan Miller, Presented at Annual Farm Management Workshop, New Brockton, Alabama, January 21, 1988.
- “Farm Economics”, Alan Miller, presented at Leadership Dothan – Houston County; Session V: Agriculture, Agri-Business and Area Development, January 15, 1987.
- “Farming for Profit”, Alan Miller, Presented at the Thirteenth Annual Agricultural Leadership Conference, Dothan, Alabama, November 13, 1986.
- “The Business of Farming”, Alan Miller, Presented at Leadership Dothan – Houston County; Session V: Agriculture and Agri-Business, January 16, 1986.
- “Utilizing the Print Media to Enhance Your Association’s Educational and Promotional Activities”, Ken Copeland, John Leidner, and Alan Miller, Presented at the 13th Annual Meeting of the National Association of Farm Business Analysis Specialists, Lake Guntersville, Alabama, June, 1985.
- “Overview of the Hubert Beyke and Sons Farming Operation”, Alan Miller, Planned and Hosted the 14th Annual Meeting of the Kentucky Association of Farm Business Analysis Groups, Inc., Owensboro, Kentucky, July, 1983.

“State Report on the Kentucky Farm Business Analysis Program”, Presented at the 10th Annual Meeting of the National Association of Farm Business Analysis Specialists, Durango, Colorado, June, 1982.

“Costs and Returns Budgets for Conventional and No-Tillage Production of Corn, Soybeans, and Double Crop Wheat/Soybeans”, No-Tillage Workshop, University of Kentucky College of Agriculture, Lexington, June 23, 1982. Budgets prepared by Alan Miller. Presentation by Darwin Foley, Area Extension Specialist in Farm Business Analysis.

EXTENSION STAFF INSERVICE TRAINING PRESENTATIONS:

“Crop Budgets Update,” Craig Dobbins, Alan Miller, and Bruce Erickson, Learning Tuesday program, February 10, 2011.

“Crop Costs and Returns Update 2010, Alan Miller, Learning Tuesday program, April 13, 2010.

“Crop Economics 2010?” Craig Dobbins, and Alan Miller, Learning Tuesday, January 12, 2010.

“Crop Economics in 2010 and Key Financial Indicators,” Fall ANR Educator Training, Beck Center, October 14, 2009

“Advising Farmers and Landowners with Respect to Lease Negotiations,” A. Miller and Educator Panelists, Learning Tuesday, IP Video, November 18, 2008.

“Crop Budget Update and Outlook for Fertilizers,” Craig Dobbins and Alan Miller, Learning Tuesday, IP Video, March 18, 2008.

“2007 Crop Budgets/ Implications for Crop Rotations, Particularly More Corn on Corn,” with Tony Vyn and Bruce Erickson, Learning Tuesday, IP Video, February 20, 2007.

“Economics of Nitrogen Use on Corn,” Fall ANR Educator Training, November 8, 2006.

“2006 Crop Budgets and Implications,” Learning Tuesday, IP Video, February 14, 2006.

“Crop Costs and Returns Update,” Lunch and Learn Professional Development Series by IP Video, January 24, 2005.

“Ag Outlook Update,” with other Department Outlook Team members, Lunch and Learn Series, IP Video, September 21, 2004.

“Outlook for Inputs,” Lunch and Learn Professional Development Series by IP Video, January 14, 2004.

“Farm Business Analysis of the Adams Dairy and Ortiz Case Farms,” Fall ANR Educator Training, November 6, 2002.

“Using Accounting Software to Keep Financial Records II,” Co-organized with Denise Schroeder and Ralph Booker, February 5-7, 2002. (An updated participant's manual was also produced.)

“Farm Management Update,” ANR Staff Training, Holiday Inn Select, Indianapolis, IN, November 14, 2001.

“Using Accounting Software to Keep Financial Records,” Co-organized with Denise Schroeder and Ralph Booker, February 7-8, 2001. (A participant's manual was also produced.)

“FINPACK Training,” Co-organized with Craig Dobbins, January 11 – 12, 2000.

“Update on Farm Business Management in the 21st Century,” Fall ANR Educator Training, Lebanon, IN, September 28, 2000.

“Financial Management and FINPACK 99 Training,” W. A. Miller, Craig Dobbins, and Michael Boehlje, March 30-31, 1999.

“Doing a Simple Financial Assessment,” Fall ANR Educator Training, Crawfordsville, IN, November 2, 1999.

“Positioning the Farm Business”, (training on strategic planning for farm businesses), W. A. Miller, M. Boehlje, C. Dobbins, County Extension Educators, April 2, 1998.

“IRM Extension Educator Training”, (training on the use of the Purdue Cow-Calf Enterprise Analysis), W. A. Miller, T. Vanzant, K. Vanzant, County Extension Educators, August 20, 1997.

“SPA-EZ, Plans For Financial Analysis of IRM Program Participant’s Cow Herds”, W. A. Miller, B. Fagg, K. Witt, J. Luzar, T. VanZant, Animal Sciences Extension Educator Training, March 23, 1997.

“FINAN (FINPACK) Training”, W. A. Miller, C. Dobbins, For County Extension Educators, January 25, 1996.

“Group Risk Peanut Crop Insurance Pilot Program”, In-Service Training Session for County Agents, December 13, 1993.

“Helping Farmers Manage Risk Through Planning”, In-Service Training Session for Extension Personnel, District II, August 31, 1992.

“Computer Basic Training, Microcomputer Applications In An Area Extension Office: Current and Anticipated”, In-Service Training Session for County Agents, November 15, 1984.

Ten In-Service Training Sessions, “Peanuts: Marketing and Management”, Presented Annually in January from 1984-94.

LP/FINPACK Training, Presented concurrently with three two-day training workshops for farmers, which were held in the fall of 1989 and the spring of 1990.

EXTENSION DISTANCE EDUCATION PROGRAM:

Participated in planning and developing a distance education program entitled "Strategic Business Planning for Commercial Producers," that was the result of collaboration between Purdue University and Farm Credit Services of Mid-America, 2004-05.
<http://www.agecon.purdue.edu/extension/sbpcp/index.asp>.

Participated in planning and developing a Purdue Extension grant-funded distance educational project entitled, "Farm Business Management in the 21st Century," 2001, web-based training resource at: <http://www.agecon.purdue.edu/extension/programs/fbm21/>

SELECTED EXTENSION PRESENTATIONS:

"Making Financial Decisions in Ag Workshop," Focus on Repayment and Focus on Equity presentations, West Lafayette, IN, March 7-8, 2011.

"31st Annual Farming Together Workshop," Purdue University, January 28-29, 2011.

"Advantages and Disadvantages of Different Types of Business Entities, Indiana Association of Professional Soil Classifiers, Camp Camby, January 19, 2011.

"Breakeven Analysis for Corn Producers," Invited presentation for North Central Indiana corn producers sponsored by POET, Honeywell Center, Wabash, Indiana, March 17, 2010.

"30th Annual Farming Together Workshop," Purdue University, January 29-30, 2010.

"Tooling Up Your Financial Records," "Financial Management presentation and panelist for Succession Planning Panel Discussion," Howard County Extension Winter Ag School, January 13, 2010.

"2010 Crop Budgets: Corn, Soybeans, and Wheat," Agricultural Economics Department's Ag Outlook Update for Crop Input Prices, Purdue University Agricultural Economics Department, August 17, 2007.

"Cash Income & Earnings: How Do I Measure Profits?," "A Focus on Repayment," and "A Focus on Equity," Making Financial Decisions in Your Farm Business, Workshop for Farm Credit Staff and Clientele, sponsored by Farm Credit Services of Mid-America, Indiana FFA Leadership Center, Trafalgar, IN, March 4-5, 2009.

"2008 Farm Bill: What to make of ACRE, payment limit revisions, and SURE? Gibson County Community Foundation Ag Breakfast, Ft. Branch, IN, February 23, 2009.

"Getting Started on Your Farm Succession Plan," Gibson Southern High School, Ft. Branch, IN, February 22, 2009.

"The Succession Planning Process" and "Different Ways to Share in the Ownership and Management of a Farm Business," 29th Annual Farming Together Workshop," Purdue University, January 30-31, 2009.

Hosted the Purdue Income Tax School, West Lafayette Site, 2008-2011.

“Crop Risk Management Strategies for 2009,” Portland, IN, November 20, 2008.

“A Focus on Repayment” and “A Focus on Equity,” Making Financial Decisions in Your Farm Business, Workshop for Farm Credit Staff and Clientele, sponsored by Farm Credit Services of Mid-America, West Lafayette, IN, March 6-7, 2008.

“Keeping the Farm in the Family for the Next Generation,” Gibson County Extension Farm Winter Workshop Series, Gibson Southern High School, February 4, 2008.

“Farm Lease Options,” Ripley County SWCD Annual Meeting, January 29, 2008.

“28th Annual Farming Together Workshop,” Purdue University, January 25-26, 2008.

Hosted the Purdue Income Tax School, Indianapolis East site, November 20, 2007.

“Ag Outlook Update,” Madison County 4-H Fairgrounds, September 18, 2007.

“Ag Outlook Update,” Bartholomew County Extension Office, September 17, 2007.

“Ag Outlook Update,” White County Extension Office, September 13, 2007.

“Agricultural Economics Department’s Ag Outlook Update for Crop Input Prices,” Purdue University Agricultural Economics Department, August 17, 2007.

“Managing Lease Arrangements with Landowners,” Moderator for Panel Discussion, Top Farmer Crop Workshop, July 23, 2007.

“Farm Business Structure,” Farm Sustainability Tour, Cook’s Bison Ranch, LaGrange County, May 17, 2007.

“Developing a Management Succession Plan,” Farming Together Workshop, Purdue University, West Lafayette, IN, January 26, 2007; “Different Ways to Share in Ownership and Management,” Farming Together Workshop, Purdue University, West Lafayette, IN, January 27, 2007.

“Ag Outlook Update,” Rush County Fairgrounds, September 14, 2006.

“Ag Outlook Update,” Madison County Fairgrounds, September 14, 2006.

“Ag Outlook Update,” Shelby County Extension Office, September 13, 2006.

“Crop Input Prices/Costs in Indiana,” Presentation for visiting farmers from Argentina, Purdue University Agricultural Economics Department, August 21, 2006.

“Agricultural Economics Department’s Ag Outlook Update for Crop Input Prices,” Purdue University Agricultural Economics Department, August 18, 2006.

- “Succession Planning,” Purdue University Farm Management Club, March 28, 2006.
- “Crop Input Prices and Farm Financial Analysis,” Johnson County Extension, March 17, 2006.
- “Economics of Conservation Tillage Choices,” White and Carroll Counties Joint Soil Conservation Workshop, March 10, 2006.
- "Passing the Baton," Dearborn County Extension Seminar, February 21, 2006.
“Reducing Input Costs,” Tippecanoe County SWCD Meeting, Martell Forest, February 3, 2006.
- "Making Financial Decisions in Your Farm Business, Day 2," for Farm Credit Services of Mid-America borrowers in northeastern Indiana, Essenhaus Inn, Middlebury, IN, January 31, 2006.
- Farming Together Workshop, Stewart Center, Purdue University, January 27-28, 2006.
- "Making Financial Decisions in Your Farm Business, Day 1," for Farm Credit Services of Mid-America borrowers in northeastern Indiana, Essenhaus Inn, Middlebury, IN, January 11, 2006.
- “Managing Energy and Input Costs,” Panelist for session moderated by Gary Truitt and broadcast by the Brownfield Network, Indiana-Illinois Farm and Outdoor Power Show, December 13, 2005.
- “Economics of Corn Fertilization,” Jay County Courthouse, November 10, 2005.
- “Ag Outlook Update,” Fulton County, September 20, 2005.
- “Ag Outlook Update,” Wayne County, September 15, 2005.
- "Passing on the Farm, Session 2," Spencer County Extension Seminar, March 22, 2005.
- “Agricultural Economics Department’s Ag Outlook Update for Crop Input Prices,” Purdue University Agricultural Economics Department, August 19, 2005.
- “Passing on the Farm, Session 2, Specialized Estate Planning Tools and Techniques,” Spencer County Extension Seminar, March 22, 2005.
- "Estate and Family Business Transfer Planning: Individuals, Spouses, and Family Businesses," Bartholomew County Extension Seminar, March 10, 2005.
- Farming Together Workshop, Stewart Center, Purdue University, January 28-29, 2005.
- "Passing on the Farm, Session 1," Spencer County Extension Seminar, January 12, 2005.
- “Ag Outlook Update,” White County Fairgrounds, September 17, 2004.
- “Ag Outlook Update,” Newton County, September 15, 2004.

- “Ag Outlook Update,” Fulton County Fairgrounds, September 14, 2004.
- “Agricultural Economics Department’s Ag Outlook Update for Crop Input Prices,” Purdue University Agricultural Economics Department, August 20, 2004.
- Farming Together Workshop, Stewart Center, Purdue University, January 30-31, 2004.
- “Ag Outlook Update,” Agricultural Economics Department, Purdue University, January 9, 2004.
- “Planning for the Temporary Loss of a Key Employee,” Illiana Vegetable Growers School, Schererville, IN, January 8, 2004.
- “Ag Outlook Update,” Cass County Fairgrounds, September 18, 2003.
- “Ag Outlook Update,” Starke County, September 16, 2003.
- “Ag Outlook Update,” Newton County, September 15, 2003.
- “Agricultural Economics Department’s Ag Outlook Update for Crop Input Prices,” Purdue University Agricultural Economics Department, August 22, 2003.
- “The Great Debate on Managerial Accounting: Which Costs Count?” “How to Decide?” with Daryl Ellis (South Dakota Farmer) and Howard Doster, Moderated by Alan Miller, Top Farmer Workshop, July 20, 2003.
- “How to bring a son or daughter into the farm business?” Mini-tour at McCammack Farms, Indiana Farm Management Tour, Montgomery and Putnam Counties, July 10, 2003.
- Executive Institute for Commercial Producers, Class III, Session IV, Farm Credit Services of Mid-America, Louisville, KY, June 26-27, 2003.
- Executive Institute for Commercial Producers, Class III, Session III, Purdue University, West Lafayette, IN, February 10-12, 2003.
- Farming Together Workshop, Purdue University, West Lafayette, IN, January 31-February 1, 2003.
- “Ag Outlook Update,” Purdue University, Krannert Building Room 661, January 9, 2003.
Executive Institute for Commercial Producers, Class II, Session IV, Farm Credit Services of Mid-America, Louisville, KY, December 3-4, 2002.
- Executive Institute for Commercial Producers, Class III, Session II, Purdue University, West Lafayette, IN, November 18-20, 2002.
- “Ag Outlook Update,” Pulaski County Fairgrounds, September 19, 2002.
- “Ag Outlook Update,” Fulton County Extension Office, September 17, 2002.
- “Ag Outlook Update,” Marshall County Extension Office, September 16, 2002.

“Agricultural Economics Department’s Ag Outlook Update for Crop Input Prices,” Purdue University Agricultural Economics Department, August 23, 2002.

Executive Institute for Commercial Producers, Class III, Session I, Purdue University, West Lafayette, IN, July 23-25, 2002.

“Late Planting Update,” Southeast Purdue Agricultural Center, May 17, 2002.

“Late Planting Update,” White County Extension Office, May 16, 2002.

“Commercially-Available Software for Keeping Farm Records, Production Records,” Bartholomew County Extension Office, March 14, 2002.

Executive Institute for Commercial Producers, Class I, Session IV, Farm Credit Services of Mid-America, Louisville, KY, February 11-13, 2002.

Executive Institute for Commercial Producers, Class II, Session II, Purdue University, West Lafayette, IN, February 11-13, 2002.

“Farming Together Workshop,” Purdue University, West Lafayette, IN, January 25-26, 2002.

“Farm Succession Planning,” Fulton County Extension Winter Program Series, January 23, 2002.

“Using Financial Ratios to Manage the Farm Business,” Gibson County Extension Winter Workshop, Gibson Southern High School, January 21, 2002.

Executive Institute for Commercial Producers, Class I, Session III, Purdue University, West Lafayette, IN, December 10-12, 2001.

Executive Institute for Commercial Producers, Class II, Session I, Purdue University, West Lafayette, IN, November 28-30, 2001.

Executive Institute for Commercial Producers, Class I, Session I, Purdue University, West Lafayette, IN, July 9-11, 2001.

“Geiger Farm Interview,” and “Mini-tour presentation on Farm Business Organization,” Indiana Farm Management Tour, Wells, Huntington, and Whitley Counties, July 5, 2001.

“Introduction to Computerized Farm Accounting,” with Bruce Byers CPA, Gibson County Extension Winter Farm Workshops, February 26, 2001.

“Introduction to Computerized Farm Accounting, White County Extension Winter School, White County Extension Office, February 19, 2001.

“Farming Together Workshop,” Purdue University, West Lafayette, IN, February 2-3, 2001.

“Using financial and cost of production information in a farm marketing program,” Kelly Easterday, Warsaw, IN, March 9, 2000.

- “Farming Together Workshop,” Purdue University, West Lafayette, IN, February 4, 2000.
- “Rexing Farm Interview,” Indiana Farm Management Tour, Posey, Vanderburgh, and Gibson Counties, July 7, 1999.
- “Enterprise Budgeting,” Portland, IN, February 10, 1999.
- “Working With Your Farm Lender,” Charting the Course for the Family Farm Series, Logansport, IN, Frankfort, IN, Covington, IN, and Columbus, IN, January 28, 29 and February 1 and 4, 1999, respectively.
- “Financial Analysis of Farm Businesses” Southwest Indiana Farm Advisory Board Program. March 5, 1998, and August 20, 1998.
- “Succession Planning,” Jackson Jennings Co-op, February 27, 1998.
- “How Competitive Are You?” Montgomery County Extension. February 1998.
- “Agricultural Economics Department’s Fall Outlook Campaign – 1997,” presentations in Fulton and Kosciusko counties (September 16, 1997) and Wells, Allen, and Adams Counties (September 23, 1997).
- “Re-Positioning Your Farm,” Mike Boehlje, Craig Dobbins, and Alan Miller, 30th Annual Top Farmer Workshop at Purdue University, July 23, 1997.
- “Miers Farm Interview,” Indiana Farm Management Tour, July 9, 1997.
- “Multi-Generation Farming Arrangements,” panel discussion with Howard Doster, Bill and Barb Smiley, David and Morgan Miers, and Matt Walther, Indiana Farm Management Tour (Greensburg High School Auditorium), July 8, 1997.
- “Farm Accounting Skills and You,” Pulaski County Extension Winter School, March 11, 1997.
- “Overview of AGE 311,” Purdue University Farm Management Club, February 25, 1997.
- “Using What You Have To Get What You Want,” co-presented with Craig Dobbins, Winter Weekend Workshop at Purdue University, February 7, 1997.
- “What to do with twenty acres,” Greene/Monroe County Extension Meeting, February 4, 1997.
- “The Best Leasing Arrangements for 1997,” co-presented with Craig Dobbins, Purdue University Ag Forum, January 23, 1997.
- “Life Without Government Support Programs,” Ft. Wayne Farm Show, January 14, 1997.
- “Overview of Computerized Farm Accounting Packages,” Gibson County Extension Meeting, January 6, 1997.

“A Comparison of SPA-EZ and FARMS, programs for financial analysis of the beef cow/calf enterprise,” Indiana Beef Forage Integrated Resource Management Steering Committee, ICBA office, Indianapolis, IN, December 18, 1996.

Ag Outlook Update,” Grant, Adams, Wells, Huntington, and Whitley counties, Interviewed by reporters in Adams, Whitley, and Huntington counties, and held a press conference in Elkhart county, September 1996.

“Panel discussion with Don Biehle and Pete Hill on whether and to what extent the increased planting flexibility associated with the 1996 farm bill might influence farmer’s decision-making,” Southeast-Purdue Ag Center Field Day, September 5, 1996.

“Hayhurst Farm Interview,” Indiana Farm Management Tour, Sullivan and Vigo Counties, July 9, 1996.

“High Rents? Understand, Predict, Change,” Howard Doster and Alan Miller, Pulaski County Winter School, December 21, 1995.

Miller, Alan, “Avoiding Bad Habits, Mistakes and Traps that Are Easy to Fall Into When Making Crop Production Decisions,” Carroll County Crops Clinic, November 29, 1995.

Moderated a breakout session of the Pioneer Institute for the Center for Agricultural Business, Purdue University, November 15, 1995.

Presented 106 Programs to Various Farm and Community Groups (Extension Audiences).
1978 – 1994.

SATELLITE TELECONFERENCE PRESENTATIONS:

“Cropland Lease Training on IHETS”, Satellite Training Programs for Extension Educators, developed by several members of the Purdue Agricultural Economics Department including Alan Miller and Craig Dobbins, who co-presented a session illustrating how to use budgeting techniques to compare alternative crop share and cash lease arrangements, November 15, 1996.

“1996 Farm Bill Provisions”, O. Doering, W. A. Miller et al., Educational Satellite Programming, Michigan State University, March 21, 1996.

“Government Program/Crop Insurance Update on IHETS”, Satellite Training Program for Extension Educators, The crop insurance portion of the program was presented by George Patrick and Alan Miller. The training materials for this farmer oriented update included printed training material developed by George Patrick and Alan Miller entitled “Crop Insurance Update – 1996”, February 28, 1996.

“Weekly Crop and Weather Meeting”, D. Petritz, et al., Satellite Training Program for Extension Educators, June 9, 1995.

“Agricultural Outlook 1992”, Jerry Crews, Robert Goodman, James Hurst, Lavaughn Johnson, Alan Miller, James Novak, Walter Prevatt, Harry Strawn, Louis Williams, George Young, and Delores Candussi (Director) Auburn University Educational Television, February 6, 1992.

RADIO AND TELEVISION PRESENTATIONS:

Wrote and Presented One Hundred and Forty-Seven, Three-To-Five Minute Television Programs for the Gene Ragan Farm Shows Carried by WTVY, Channel 4, Dothan Alabama.

Wrote and Presented One Hundred and Five, Three-Minute Radio Programs Carried Either by FM-95 Radio, Dothan, Alabama, or by Gene Ragan’s Alabama Peanut Network.

Wrote and Presented Fifteen, Fifteen-Minute Television Programs for the “Extension Dimensions” Program Carried by WVJS Cable Television, Owensboro, Kentucky.

Taped Two Thirty-Minute Television Programs for Jack Crowner’s Farm Show, Channel 14, Evansville, Indiana; October 22, 1980.

SELECTED PRESS RELEASES AND NEWS ARTICLES

2002 Calendar Year through 2008 Calendar Years

Interviewed for 11 stories for farm publications/newspapers/radio-TV in 2008 calendar year

Interviewed for 17 stories for farm publications/newspapers/radio-TV in 2007 calendar year

Interviewed for 10 stories for farm publications/newspapers/radio-TV in 2006 calendar year

Interviewed for 18 stories for farm publications/newspapers/radio-TV in 2005 calendar year

Interviewed for 21 stories for farm publications/newspapers/radio-TV in 2004 calendar year

Interviewed for 20 stories for farm publications/newspapers/radio-TV in 2003 calendar year

Interviewed for 11 stories for farm publications/newspapers/radio-TV in 2002 calendar year

A FEW SELECTED EXAMPLES OF MEDIA WORK

January 1995 through December 1997

“Bookkeeping Blunders - Learning to recognize, correct, and even prevent mistakes may save you money in the long run”, W. A. Miller, Interviewed by Barb Anderson, *Farm Futures*, December 1997.

“New farm bill to bring more opportunity, less stability”, W. A. Miller, Interviewed by Michele Mihaljevich, *Farmweek*, Vol. 42, No. 51, January 22, 1997.

Participated in a press conference on the status of Indiana Agriculture on June 18, 1996.

“Most Efficient Farms Have Similarities, Economist Says”, W. A. Miller interviewed by Denise Derrer, *INDIANA AGRINEWS*, Vol. 17-No. 11, December 1, 1995.

“Evaluating Farm Business Performance and Competitiveness,” Alan Miller and Don Breece, WRFD radio interview, Columbus, Ohio, November 20, 1995.

“Feast or Famine: A Look at Competing Indiana Farms”, W. A. Miller (Amy Raley editor), *Ag Answers*, Agricultural Communication Service, Purdue University, November 1995.

“Farm Competitiveness”, W. A. Miller, (Steve Cain, editor), Purdue University, Agricultural Communication Service, November 1995.

“Rain Emergency Press Conference”, C. Ellsworth, C. Hurt, D. Mengel, W. A. Miller, R. Nielson, L. Schrader, T. Jordan, J. Obermeyer, Purdue University, ACS, June 1, 1995.

“Wet weather blocks corn planting, likely to continue”, R. Gann, J. McIntyre, W. A. Miller, (Chris Sigurdson, editor), *Purdue University News*, Agricultural Communication Service, Purdue University, May 1995.

“F.A.R.M. Offers Free Financial Consultations”, W. A. Miller (Amy Raley, editor), *AgAnswers*, Agricultural Communication Service, Purdue University, March 1995.

INTERNATIONAL EXTENSION EXPERIENCE:

Farmer-to-Farmer Caribbean Basin Project – Jamaica, July 26 through August 14, 2008. The purpose of this assignment was to provide strategic management and business planning support for the Bog (J.A.S.) Co-operative Society Limited and the Dromilly Agriculture Group to assist both farmer organizations in developing into sustainable co-operatives.

EXPERIMENT STATION PROJECTS:

Co-project leader in charge of economic analysis for a long term study entitled “Sod Base Rotation for Improving Peanut Yields and Profitability” that was initiated at the Wiregrass Experiment Station in 1988.

EXPERIMENT STATION PROJECT REPORTS:

- 1) Wiregrass Substation’s Field Crops Field Day, August 25, 1992.
- 2) Alabama Peanut Producers Association’s Annual Meeting, February 12, 1993.
- 3) American Peanut Research And Education Society’s Annual Meeting, July 14, 1993. Also served as moderator for the “Economics” technical session.
- 4) American Peanut Research and Education Society’s Annual Meeting, July 13, 1994.
- 5) Wiregrass Substation’s Field Crops Field Day, August 25, 1994.

INVITED CONGRESSIONAL TESTIMONY:

Presented testimony on specific issues pertaining to the peanut program to the Specialty Crops and Natural Resources Subcommittee of the U.S. House of Representatives at the Wiregrass Experiment Station in Headland, Alabama on July 18, 1994. Invited to appear by Congressman Terry Everett's office and the Alabama Peanut Producers Association.

Presented testimony about the economic impact of the peanut program to the Tobacco and Peanut Subcommittee of the U.S. House of Representatives at the Wiregrass Experiment Station in Headland, Alabama on October 16, 1989. Formally invited to appear by the Alabama Peanut Producers Association. The testimony was published in 1991, entitled "Formulation of the 1990 Farm Bill (Peanut Program)".

OTHER NOTABLE PROFESSIONAL EXPERIENCE:

Invited by the National Extension Committee on Farm Policy to review a paper entitled, "Peanuts: Background and Policy Issues for the 21st Century", by W. Don Shurley, Dale H. Carley, and Stanley M. Fletcher, May 1994.

Served on the Master's Thesis committee of Vanessa Himebaugh, a graduate student in the Department of Agricultural Economics at Auburn University.

PURDUE EXTENSION SHOWCASE OF EXCELLENCE:**Posters/Displays for Professional Development Conference**

Top Farmer Crop Workshop, Top Farmer Crop Workshop Team, October 17, 2007.

Resources for Managing in a Volatile Economy, C. Alexander, G. Harrison, F. Barnard, C. Hurt, C. Dobbins, A. Miller, B. Erickson, G. Patrick, and L. Valentin, October 17, 2007.

Extension Farm Management Programs, G. Patrick, A. Miller, C. Dobbins, and G. Harrison, October, 2006

Strategic Business Planning for Commercial Producers, C. Ehmke, M. Boehlje, A. Miller, and C. Dobbins, October, 2004.

Strategic Business Planning for Commercial Producers, C. Ehmke, M. Boehlje, A. Miller, and C. Dobbins, October, 2003.

Using Computer Software to Keep Financial Records, R. Booker, D. Schroeder, and A. Miller, October, 2003.

CONTRIBUTIONS TO PUBLICATIONS ACKNOWLEDGED BY THE AUTHORS:

"Progress Report on Alabama's Analysis Associations and 1990 Analysis Summary Data by Farm Type", Special Extension Report 91-5, Department of Agricultural Economics and Rural Sociology, Auburn University, May, 1991.

- “1990 Dairy Income Improved – BUT...Business Analysis of Alabama Dairy Farms Participating in Farm Analysis Associations”, Agricultural Economics Timely Information Series 91-4, George J. Young, May, 1991.
- “Progress Report on Alabama’s Farm Analysis Associations and 1989 Analysis Summary Data by Farm Type”, Special Extension Report, Department of Agricultural Economics and Rural Sociology, Auburn University, May, 1990.
- “Perspectives on Alternative Agriculture”, C. Robert Taylor, Agriculture and Resource Policy Forum, A publication of the Auburn University College of Agriculture, Volume 2, Number 1, January, 1990.
- “Progress Report on Alabama’s Farm Analysis Associations and 1988 Analysis Summary Data by Farm Type”, Special Extension Report, Department of Agricultural Economics and Rural Sociology, Auburn university, June, 1989.
- “Progress Report on Alabama’s Farm Analysis Associations and 1987 Analysis Summary Data by Farm Type”, Special Extension Report, Department of Agricultural Economics and Rural Sociology, Auburn University, August, 1988.
- “Costs and Returns of Dairy Production in Kentucky”, Agriculture Economics-Extension Series No. 47, April, 1983.
- “Costs and Returns of Kentucky Swine Enterprises in 1981”, Agriculture Economics-Extension Series No. 46, January, 1983.
- “Costs and Returns of Kentucky Farrow-To-Finish Swine Enterprises 1976-1980”, Agricultural Economics-Extension Series No. 36, Revised Edition, April 1982.
- “The Kentucky Farm Business Analysis Program, 1982 Annual Summary”, Agriculture Economics-Extension Series No. 5-82, 1983.
- “The Kentucky Farm Business Analysis Program, 1981 Annual Summary”, Agriculture Economics-Extension Series No. 5-81, 1982.
- “The Kentucky Farm Business Analysis Program, 1980 Annual Summary”, Agriculture Economics-Extension Series No. 5-80, 1981.
- “The Kentucky Farm Business Analysis Program, 1979 Annual Summary”, Agriculture Economics-Extension Series No. 5-79, 1980.